

## DMIT TEST

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**CONFIDENTIAL**

## WELCOME

### PERSONAL DETAILS

Name : XYZ NKL  
Father's Name : \_\_\_\_\_  
Mother's Name : \_\_\_\_\_  
Date Of Birth : 0-Jan-1900  
Mobile : 1144  
Address : Nagpur  
Nagpur  
Contact No. : \_\_\_\_\_  
Email ID : \_\_\_\_\_  
Report Date : 1-Jan-19

### COUNSELOR'S DETAILS

Name : Dr. Rashmi Shukla  
Centre Name : Know Your Talent  
Address : Nagpur  
Maharashtra

### DISCLAIMER

The results obtained in this report are based on analysis of finger print samples submitted to us by the individual out of his/ her free will and consent to undergo such analysis, or the child under supervision and permission of his parents or guardian. It is also understood that these fingerprints are used only for analyzing and preparing this report and these fingerprints are neither to be used for any other purpose nor are stored with us in any form. The DMIT Report cannot reveal the impact or implications of any acquired knowledge or skill of a person. The results are only an indicator of inborn potential and talents in various areas based on scientific research of Dermatoglyphics. The results do not guarantee success in specific field. Success or failure in any field/ subject purely depends upon individual efforts and various external factors. The decision to follow any instruction, advise, suggestion or recommendation completely depends upon the candidate/ guardian and he/ she will be solely responsible for the consequences of the same. We as an organization or any of its authorized representative shall in no case be liable for any consequences under any circumstance or failure in any particular course of study or activity recommended in the Report. So, before taking any crucial decision it is recommended that you match the results with your own observation and experience and consult your family Doctor, Psychiatrist or Psychologist, if required.

## BE WHAT YOU WANT TO BE

Dear XYZ NKL

At the outset, let us take this opportunity to congratulate you for taking the decision of going for Dermatoglyphics Multiple Intelligence & Innate Analysis, Congratulations !

We strongly believe that every human being is born with an Inborn Talent and Multiple Intelligences and if one is able to identify his/her inborn talent then he/she can build upon it and can surely excel in life. However, most people fail to identify their inborn talent due to which they take wrong decisions in selecting their career and extra-curricular activities. This analysis will clearly highlight your inborn talent, multiple intelligences, preferred learning style, level of various quotients, personality trait and behavior, your strengths & weaknesses and also the way to develop the desired intelligence. This analysis discloses the inborn qualities, however, over a period of time, with great efforts one can acquire the desired skills but there will not be a great difference between inborn and acquired skills.

According to Dr. Albert Einstein , everyone is a Genius but if you judge a fish on its ability to climb a tree, it will live its whole life believing it is a stupid. We urge you to understand that everyone has a different ability or particular talent. Often, comparing yourself to someone else's abilities might mean overlooking what you are naturally more suited towards doing. In other words, stop being a fish trying to climb a tree and embrace your fishiness. The point is that we're not all made to be theoretical physicists. Aim for what you're good at, work hard for what you want, and don't beat yourself up when you can't do everything perfectly.

Once again, we personally thank you and congratulate you for taking this decision. We assure you that you will have a wonderful and unforgettable, pleasant experience with us.

ALL THE BEST.

Sincerely Yours

Team "Know Your Talent"

## HOW TO INTERPRET THIS REPORT

Dear XYZ NKL

Congratulations! You must have been eagerly awaiting the results and interpretation of this revolutionary Test that you took. So, now you have your DMIT (Dermatoglyphics Multiple Intelligence Test) Report; that will help you understand yourself better by revealing the distribution of your brain's potential and take you on the exciting journey of matching your attributes and interests with your academic and career goals. But before you study this Report, we recommend you to review the following points.

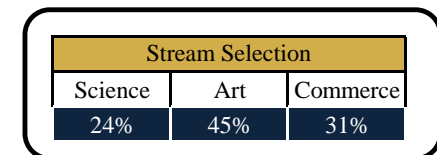
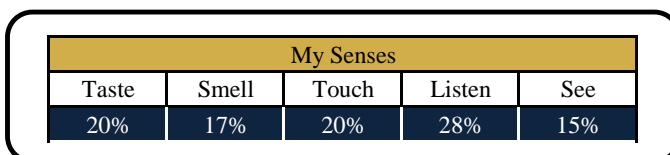
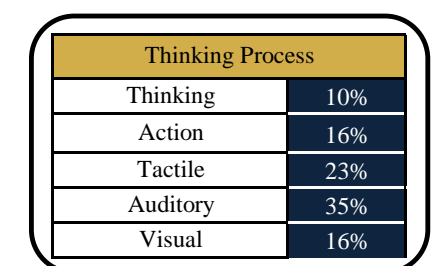
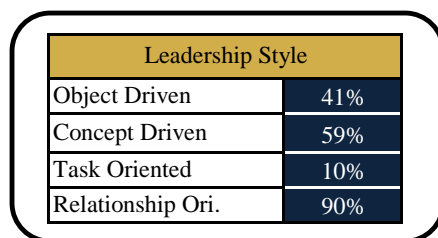
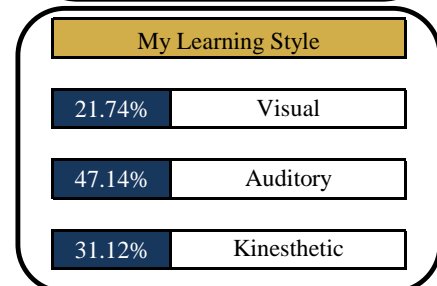
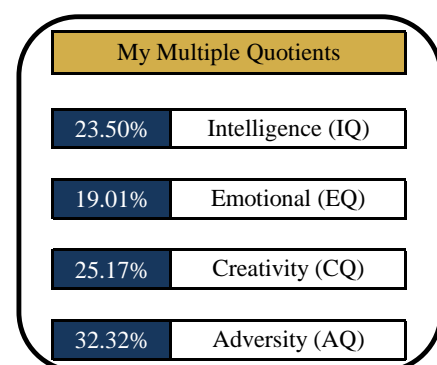
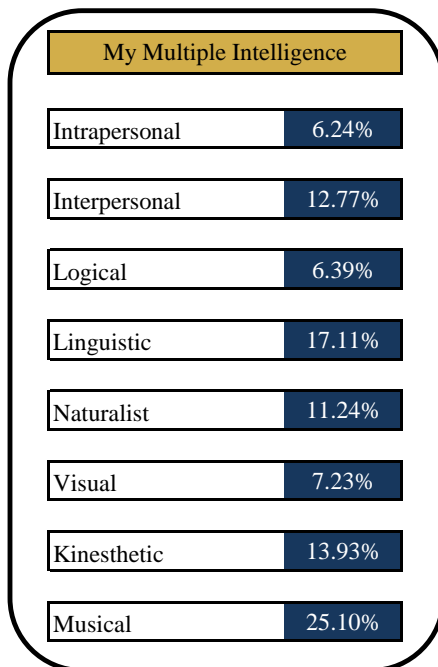
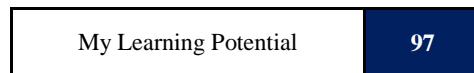
1. Check your personal details and ensure that you are holding the correct Report.
2. Make yourself aware of all the terminologies used in the Report and consult our expert Counselors to understand the various concepts and theories to their truest sense. Don't get misled by any half-truth or wrong notions or ideas.
3. This Report is neither a result of any magic nor any form of fortune telling. Dermatoglyphics refers to the branch of science which studies the patterns of skin (dermal) ridges present on human fingers. These patterns are unique to every individual. DMIT is purely an assessment system; developed by scientists and experts based on years of research on genetics, embryology, dermatoglyphics, neuroscience and pediatric psychology through methods of observation, record comparison and summarization in combination with clinical experience.
4. There is no shortcut to success. Your success will depend on your actions and hard-work and your actions/hard-work will depend mostly on your perceptions about yourself – how well you know yourself. If this report indicates higher intelligence and strong areas in some specific fields or subjects it does not mean you will be successful without making any effort or without proper training or guidance in that specific field. Similarly lower intelligence and weaker areas do not imply that you cannot work and will be a failure in that specific field. This means that one should pay more attention to develop the potentials in that specific field.

## MESSAGE TO PARENTS

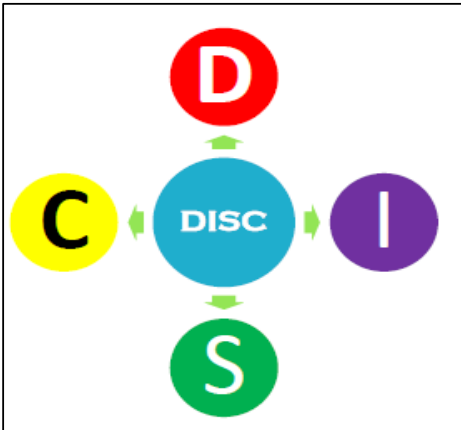
At the end, we would like to convey our message to all the parents and educators that the aim of this test is to help and guide you in knowing your child's inborn intelligences, but besides inborn intelligences, success and failure of your children will also depend on a multitude of factors like knowledge acquired, kind of guidance and training they go through, the environment they grow up with, opportunities available to them and of course the amount of their hard- work and persistence. So, it is our sincere request to all of you to observe your children more closely and always refer or relate the results of the report to satisfy yourself before taking any action or discussion with your children in the process of zeroing down their career options. This report is designed to expand your options, not to limit them, thereby providing you multiple avenues to choose and explore. So it is recommended not to focus on finding a perfect career, rather encourage your children to participate in activities corresponding to their personal characteristics, interests and preferences and then guide them to set their own goals to enhance their true inner potential and gift them happier and stress free lives.

So, let's work together and share the responsibility to provide the best of the tools available to your child – a genius just waiting to be discovered!

## SYNOPSIS



**INBORN PERSONALITY AND BEHAVIOUR**



Dr. William Moulton Marston was a psychologist and an anthropologist who after studying thousands of human behaviors and their personalities, developed the concept of DISC profile. After many years of research he submitted thesis in late 1920's which divides the human personalities into 4 categories i.e. D for Dominant, I for Influential, S for Steady and C for Compliant (or DISC for short). DISC profile has been in use for many years for multiple purposes like sales, marketing, management, HR, alliances etc. Over the years, different versions of the same theory have been developed including BEST (Bold-Expressive - Sympathetic Technical). Later on another scientist, Dr. Gary Couture's added bird profiling to the same theory - Eagle, Peacock, Dove and Owl and it became very popular worldwide

<b>PRIMARY PERSONALITY</b>	Steady	<b>SECONDARY PERSONALITY</b>	Steady
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**EAGLE: DOMINANT** 

Eagles are dominant, they have an eye on targets and opportunities, they are task-oriented. Such individuals are stimulated by challenges and are known to be decisive, direct, blunt and often even stubborn. Eagles are natural achievers. They are go-getters and opportunists. They could sometimes also be insensitive to others' needs. One of the biggest risks with these people is that they may lose sight of the big picture.

**PEACOCK: INFLUENTIAL** 

Peacocks are individuals who love to talk; they enjoy being the centre of attention, are often passionate and enthusiastic. They are happy go lucky and extremely optimistic. Peacock styled personalities are often accused of talking too much, and one of their biggest weaknesses is that they aren't good with detail and time-management.

**DOVE: STEADY** 

The dove personality individuals are people-orientated, loyal, friendly, extremely diligent and hard working. They are great team players. They tend to avoid changes, conflict or confrontation, they avoid taking risk and aren't really overly assertive. They are possessive by nature; for them relationships come first and take precedence over everything else including tasks. Even after they have decided, they tend to take time to execute especially when relationship is at question.

**OWL: COMPLIANT** 

The owl influenced individuals are compliant. They can be identified as individuals who are logical, mathematical, methodical at all times and sometimes can be seen as perfectionists. The owl can be slow to make decisions and inflexible if rules and logic says otherwise. Owls are not big risk takers but love details.

## PEOPLE ORIENTED



### TYPICAL DOVE BEHAVIOUR

Dove is a symbol of peace, emphasis on cooperating with others to carry out a task.

Basically they are easy going, friendly and likable. They are supportive, sensitive and submissive.

Dove personalities are tender hearted and sympathetic and tend to think with emotions. They are kind, generous helpful and hospitable.

Dove play an important role in life because they are responsible for growth and development of the ideas.

They are loyal, caring and understanding. They are patient, humble and good listeners.

Typically Dove personalities like to play safe and don't like to take risk. They tend to avoid conflicts.

Often go with the flow rather than to be assertive in their needs.

They are slow-paced and enjoy a laid back attitude, they are fun loving by nature and adjust as per circumstances.

### EXTREME DOVE BEHAVIOUR

They are dependent and shy and often unassertive and meek.

They are clinging and possessive. They are soft, over-sensitive and get hurt easily.

They are insecure, complaining and become over-anxious to please others.

They are vulnerable, easily intimidated and distressed.

They are procrastinating, lackadaisical and take time to act.

### WHAT DOVE's DESIRE

Dove are team players who have a desire to maintain stability in a group, even if means sacrificing their own personal goals. They are happy to follow plans as part of a team. They are driven by harmony, agreement and loyalty. They do well in handling routine matters. Change, therefore, is unwelcome. They enjoy helping other people succeed. They are good at building relationships and networking is the key to their success. They get fulfilment from satisfying social needs like friendship, sense of belonging and community service. They are motivated by relationships, shared goals, community service and the common good.

### WHAT TURNS OFF DOVE

Doves are turned off by anything which they perceive as rude or insensitive. They have little tolerance for aggressive, self-centred behaviour, particularly when it can hurt or embarrass others. Dove needs acceptance and assurance. They struggle when dealing with fear of conflict and/ or the loss of a stable environment. Should conflict exist they tend to become distressed and prone to worry or anxiety. It is best not to rush Dove. They function best in an easy-going, low- key environment where they can take their time to make decisions. They tend to seek a compromise or avoid making a difficult decision. Dove puts people first, so it is important to communicate with them in a warm and friendly manner.



## PERSONALITY AND BEHAVIOUR



### DOVES LOVE

Stability, co-operation, team work, pleasant people, helping others, camaraderie, loyalty/ trust, emotional support, harmony, few pressures, relationships, slow pace, kindness, teaching and counselling, feeling needed, resolving conflicts, communication, routine, friendliness, being valued, encouragement, low stress.

### DOVES HATE

Change, aggressive behaviour, feeling excluded, lack of teamwork, conflict, fast pace, negative attitude, competition, isolation, impatience, heavy responsibilities, deadlines, making decisions, being put in the spotlight, insensitivity, uncooperativeness, pressure, rudeness, controversy, work overload.

### DOVES ARE MOTIVATED BY

Being valued, shared values, selling something they believe in, democratic processes, feeling part of a united team, working together cooperatively, opportunities to be of genuine help, being around positive people, people who need and appreciate them, helping others, helping resolve conflict.

### DOVES PREFER TO

Feel comfortable and secure, be quiet, friendly and responsible, offer their services to solve people's problems. Talk with close friends, please others, make other people feel good, give credit to those who deserve it, be supportive and generous, take their time and work at a steady pace, be loyal and reliable, live and work in an environment that is stable and secure and where they don't have to make difficult decisions.

### WHAT TO WATCH OUT FOR

You are not a natural goal setter and focus more on the needs of others than your own.

If you set goals, they likely to be based on opinions of other people you respect than as per your strengths.

You have difficulty in confronting problems and asserting yourself.

You tend to avoid conflict and risk taking, particularly on your own. You tend to resist change.

You are not a good planner and particularly do not like detail.

### SUCCESS TIPS

Think about yourself for a change and put your needs first. What do YOU want?

Do not be influenced by others in setting your goals – the goals need to be yours and yours alone.

Make sure you are diligent in asking —Why do I want to achieve this goal?

The answer should NOT be —because so-and-so said I should.

Don't sacrifice your own goals to keep someone else happy.

## SWOT ANALYSIS

SWOT analysis is an acronym for Strengths, Weaknesses, Opportunities, and Threats. Each bird profile have different SWOT characteristics. Knowing these can help a individual to align work style and behaviour to maximize productivity.

SWOT Analysis : DOVE				
S	STRENGTHS	DOVE	WEAKNESSES	W
	Highly adjusting Nature Relationship Oriented-Leadership Style Excellent Team Player Good Listener, Supportive Interactive, Kind Hearted Likes Stability	DOVE	Emotional, Lack of Goal & Aim Too wide range of Interests Lack of Individualism, Avoid changes Feels Insecure towards Challenges Easily Affected by environment Can be exploited Need Role model	
YOUR PRIMARY			INBORN PERSONALITY	
	Indecisive during crisis Non Risk Taking Attitude Unable to foresee May Lose Opportunities Caring too much for others Think for Heart		Can bring & bind people together Conductive for business environment Best in handling conflict management Can Build Teams Need Human Capital for Successful ventures	
T	THREATS	DOVE	OPPORTUNITY	O

## RELATIONSHIP COMPATIBILITY

People often make the mistake of assuming there is only one person or “soul mate” out there for them, and they believe that person will complement them in each area. But the truth is there is no single person on the planet you will be compatible with in each area. Even when you find the ideal choice for you, that person will not share all of your interests or meet all of your needs. Issues are bound to arise in any relationship; **NO ONE IS PERFECT**. If you look for just one person to meet all your needs, you’re setting yourself up for disaster. Couples should encourage each other to enjoy their interests and share them with others. What you can look for when hoping to find relationship compatibility is someone who is open to trying new things, to hearing feedback and to evolving themselves. For successful relationship, it’s so important to simply care for each other – to consistently like, respect and support each other as autonomous individuals. It is also important to have friendships, a broader base of understanding, support and adjustments with each other. So there are many potential partners you may be compatible with, here are the secrets that will help you develop your ability to be a loving person and fulfil all aspects of yourself.

So, it may be easier to strike a rapport with the same type of bird – but this just puts you in a social comfort zone and doesn’t help you develop yourself. So, it’s important to build relationships with other types of birds. Good relationships are a two way benefit – bring out the best in them, and let them bring out the best in you!

### You & Eagle



There are chances of conflict because both are of completely different and opposite behaviours. For example "Eagle" will like challenges but "Dove" does not like challenges. "Eagle" will be fast in his activity but "Dove" tends to be slow in his activity. "Eagle" would be goal oriented but "Dove" will be people oriented. To avoid conflict, one should adjust with the other type else both cannot expect a good relationship with each other.

### Better Relationship Tips

Doves and Eagles are good for each other as long as Doves don’t get too intimidated. Doves can encourage Eagles to be more sensitive to the needs of others, and Eagles can encourage Doves to be more assertive and decisive. If you’re trying to build a relationship with an Eagle – be assertive! Encourage them to learn to listen and pay attention to detail. While working with Eagle, you need to co-operate with speed and sincerity.

### You & Peacock



Both would be people oriented hence they will enjoy working together. Both will share their ideas with one another hence there will not be any communication gap between them. Both tend to have effective relationships because both are of outgoing, but conflicts will occur when there is any instability in "Peacock's" plan. "Dove" will give up things easily to "Peacock".

### Better Relationship Tips

Working together you two need to be more focused on timely completion of tasks. If you’re trying to build a relationship with a Peacock – be social, but help them control their talking! Help them be more objective and manage their time, and get them to pay more attention to detail by discussing the detail with them. Off the work, allow Peacock to share some lighter moments with jokes and humours and discuss off-the-wall ideas.

## RELATIONSHIP COMPATIBILITY

### You & Owl

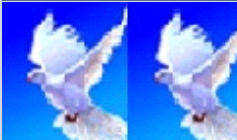


Both will be quite and low assertive and hence they can get along well with each other. To avoid conflict, "Owl" can allow "Dove" while taking any decisions and "Dove" can accept any changes which are made by "Owl".

#### Better Relationship Tips

If you're trying to build a relationship with an Owl – show interest in their logical explanations of things and encourage them to take action and be more decisive. While dealing with Owl, you need to co-operate with sincerity and action and update with information on the progress of the work.

### You & Dove



You both would be highly people oriented. You two will get along well with each other. But you both tend to be very slow when at work. Both would like to do routine things. Both would be easily influenced by environment. Both would like to communicate with each other because both are team players, but they'll both end up sitting in the same comfort zone if you let them! Doves won't challenge each other to do better – they'll just retreat into their own little world and talk about how they feel.

#### Better Relationship Tips

At workplace you both need to be task oriented. If you're trying to build a relationship with a Dove – give them understanding, patience and attention, and be sensitive of their feelings. And if you are working with them, make sure you give them enough lead time on tasks and help them set deadlines.

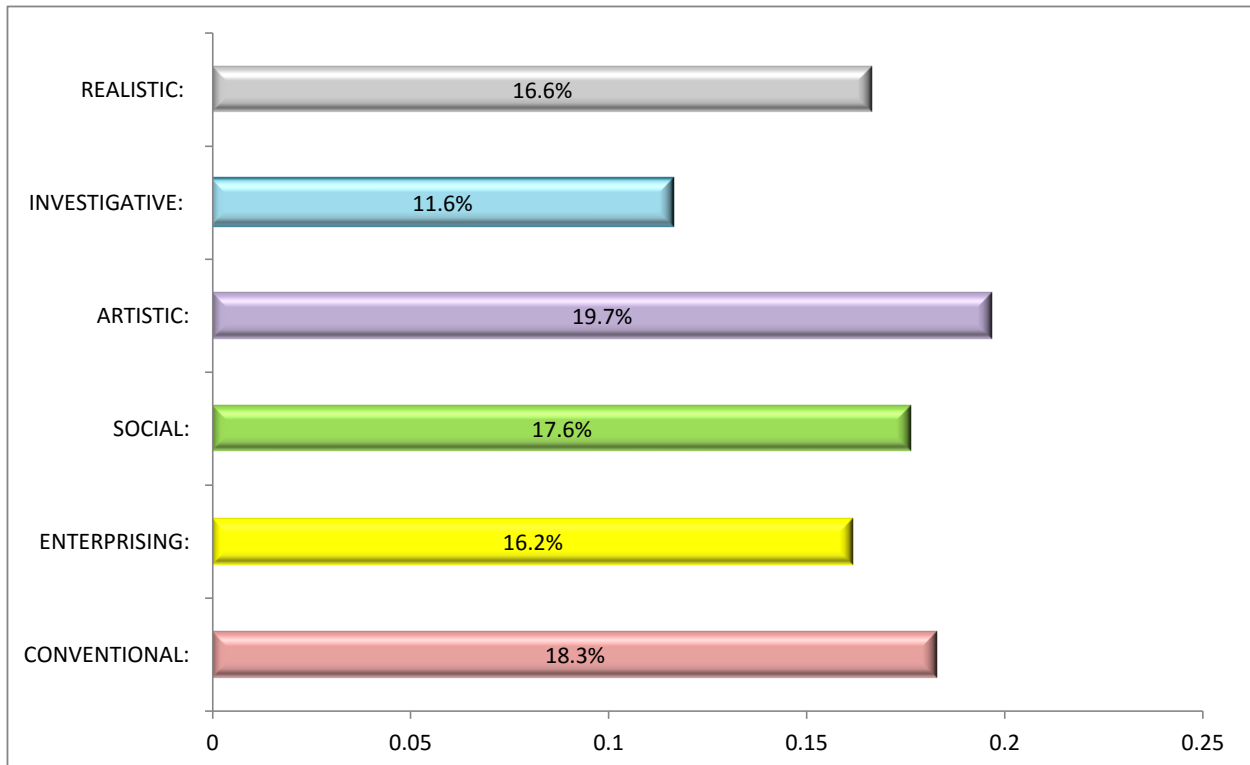
## Relationship Tips At Workplace

Take the time to develop your relationship with the co-workers – catch up for coffee, give them a quick phone call or send them an email on a topic they're interested in • Show genuine interest in their interests – their kids, hobbies, sports. This is also a good practice to start a conversation the next time you see them • NEVER criticise their kids, hobbies, partner or home • If you say you're going to do something – do it! and if you don't do it – apologise! • Don't be tempted to gossip about other people – they will lose trust in you and wonder whether you gossip about them behind their backs too • Call them up if they are absent for long due to illness or any other family emergency • If you don't like some people, remember you still have to work with them! Resist the urge to be negative every time you behave around this person – treat them with respect and honesty about their beliefs. It's not worthwhile pursuing a happy-daisy relationship but on break or free time perhaps you may take some time out to discuss with them the obvious differences the two of you have and resolve a way of working through the issues.

## R.I.A.S.E.C. THEORY OF PERSONALITY

Holland Codes represent a set of personality types described in a theory of careers and vocational choice formulated by Psychologist John L. Holland. Holland's Theory argued that 'the choice of a vocation is an expression of personality' and that the six factor typology he articulated could be used to describe both persons and work environments. His typology provides an interpretative structure for a number of different vocational interest surveys, including the two measures he developed: The Vocational Preference Inventory and the Self Directed Search. His model has been adopted by the U.S. Department of Labor for categorizing jobs relative to interests.

The six personality and work environment types described by Holland are usually referred to by their first letters, taken together – RIASEC: Realistic, Investigative, Artistic, Social, Enterprising and Conventional. The six dimensions of this RIASEC model are actually derived from evaluation of the following 12 factors. Recognizing your main interests should enable you to better understand your aspirations and professional potential.



Holland's Theory does not assume that a person is just one type or that there are only six types of people in the world, instead he assumed that any person could be described as having interests associated with each of the six types in a descending order of preference. This assumption allows the Holland codes to be used to describe 720 different personality patterns. As the theory is applied in interest inventories and job classifications, it is usually only the two or three most dominant codes that are used for vocational guidance.

**R.I.A.S.E.C THEORY OF PERSONALITY**

<b>REALISTIC</b>	<ul style="list-style-type: none"> <li>• Likes to work with animals, tools, generally avoids social activities like teaching, healing.</li> <li>• Has good skills in working with tools</li> <li>• Values practical things you can see, touch and use like plants, animals, tools and Sees self as practical and realistic.</li> </ul>	<b>PERSONALITY</b> <ul style="list-style-type: none"> <li>• Prefers to work with things</li> <li>• Present oriented</li> <li>• Structured patterns of thoughts</li> <li>• Mechanical</li> <li>• Athletic</li> <li>• Persistent</li> </ul>	<b>WORK ENVIRONMENTS</b> <ul style="list-style-type: none"> <li>• Technical / Mechanical</li> <li>• Production oriented</li> <li>• Hands-on tasks</li> <li>• Industrial</li> <li>• Outdoors</li> </ul>	<b>The DOERS</b>
<b>INVESTIGATIVE</b>	<ul style="list-style-type: none"> <li>• Likes to study and solve math or science problems; generally avoids leading, selling or persuading people.</li> <li>• Is good at understanding and solving</li> <li>• Values science.</li> <li>• Sees self as precise, scientific and Intellectual.</li> </ul>	<b>PERSONALITY</b> <ul style="list-style-type: none"> <li>• Analytical</li> <li>• Mathematical</li> <li>• Scientific</li> <li>• Originality</li> <li>• Problem solver</li> </ul>	<b>WORK ENVIRONMENTS</b> <ul style="list-style-type: none"> <li>• Rewards high academic achievement.</li> <li>• Uses technical abilities to complete tasks.</li> <li>• Creative scrutiny of physical, biological or cultural theories.</li> </ul>	<b>The THINKERS</b>
<b>ARTISTIC</b>	<ul style="list-style-type: none"> <li>• Likes to do creative activities like art, drama, crafts, dance, music or creative writing; generally avoids highly ordered or repetitive activities.</li> <li>• Has good artistic abilities--in creative writing, drama, crafts, music or art.</li> <li>• Values the creative arts--like drama, music, art or the works of creative writers.</li> <li>• Sees self as expressive, original and independent.</li> </ul>	<b>PERSONALITY</b> <ul style="list-style-type: none"> <li>• Rely on feelings &amp; imagination</li> <li>• Values aesthetic</li> <li>• Expressive</li> <li>• Intuitive</li> </ul>	<b>WORK ENVIRONMENTS</b> <ul style="list-style-type: none"> <li>• Unstructured</li> <li>• Allows non-conformity</li> <li>• Allows originality</li> <li>• Rewards creativity</li> </ul>	<b>The CREATORS</b>

**R.I.A.S.E.C THEORY OF PERSONALITY**

<b>SOCIAL</b>	<ul style="list-style-type: none"> <li>● Likes to do things to help people -- like teaching, nursing or giving first aid, providing information; generally avoids using machines, tools or animals to achieve a goal.</li> <li>● Values helping people and solving social problems.</li> <li>● Sees self as helpful, friendly and trustworthy.</li> <li>● Is good at teaching, counseling, nursing or giving information.</li> </ul>	<p><b>PERSONALITY</b></p> <ul style="list-style-type: none"> <li>● Sensitive to needs of others</li> <li>● Helpful, caring</li> <li>● Enjoys public gatherings</li> <li>● Values educational &amp; social issues</li> </ul>	<p><b>WORK ENVIRONMENTS</b></p> <ul style="list-style-type: none"> <li>● Cooperative</li> <li>● Interactive</li> <li>● Provides services to others</li> <li>● Rewards personal growth in others</li> </ul>	<b>The HELPERS</b>
<b>ENTERPRISING</b>	<ul style="list-style-type: none"> <li>● Likes to lead and persuade people and to sell things and ideas; generally avoids activities that require careful observation and scientific, analytical thinking</li> <li>● Values success in politics, leadership or business.</li> <li>● Sees self as energetic, ambitious and sociable.</li> </ul>	<p><b>PERSONALITY</b></p> <ul style="list-style-type: none"> <li>● Adventurous</li> <li>● Leadership</li> <li>● Persuasive</li> <li>● Value political &amp; economic</li> </ul>	<p><b>WORK ENVIRONMENTS</b></p> <ul style="list-style-type: none"> <li>● Managerial roles in organizations</li> <li>● Business driven</li> <li>● Entrepreneurial</li> <li>● Rewards Monetary gains &amp; achievements</li> </ul>	<b>The DECISION MAKERS</b>
<b>CONVENTIONAL</b>	<ul style="list-style-type: none"> <li>● Likes to work with numbers, records or machines in a set, orderly way; Generally avoids ambiguous, unstructured activities</li> <li>● Is good at working with written records and numbers in a systematic, orderly way.</li> <li>● Values success in business.</li> <li>● Sees self as orderly and good at following a set plan.</li> <li>● Likes to work with numbers, records or machines in a set, orderly way; Generally avoids ambiguous, unstructured activities</li> </ul>	<p><b>PERSONALITY</b></p> <ul style="list-style-type: none"> <li>● Structured</li> <li>● Accurate</li> <li>● Detail-oriented</li> <li>● Loyal followers</li> </ul>	<p><b>WORK ENVIRONMENTS</b></p> <ul style="list-style-type: none"> <li>● Business-detail</li> <li>● Data generated</li> <li>● Traditional</li> <li>● Rewards conformity &amp; dependability</li> </ul>	<b>The ORGANIZERS</b>

## BRAIN DOMINANCE

In 1981, Dr. Roger Sperry won the Nobel Prize for his research on the split-brain theory. The studies demonstrated that the left and right hemispheres are specialized in different tasks. Our left brain is responsible for our analytical & logical side while the right brain is responsible for our artistic & creative side.



### Left Dominant Brain

- Analytical brain
- Inclined towards self aware
- Logical thinking and connect things piece by piece
- Prefer Fine motor skills based activities
- Strong in Language & grammar
- Have a hidden love towards nature
- Good in expressing things and speak to the point
- Can Control Emotions & Feelings
- Like Solving crosswords, Puzzles, Word Formation
- Think Rationally
- Take decision practically sometime called as insensitive
- Disciplined , organized and structured

### Right Dominant Brain

- Good interpersonal skills
- Artistic Mind
- Good sense of color and pattern selection
- Good in Gross Motor Skills
- Prefer Outdoor sports & Dance
- Throw the rules out of window
- Have divergent thinking
- Solve the problems by looking at the problem as a whole
- Full of creative ideas
- Want to bring new thoughts and process in existing systems
- Prefer to respond to demonstrated instruction
- More intuitive and work upon feelings.

To achieve the whole brain development you can train yourself by synchronizing rational thinking of left hemisphere and creative thinking of right hemisphere via cerebral beam (the link of left and right hemisphere). By training both brain hemispheres' interoperability constantly to achieve more synergetic effect. As most of the great men in history have synchronized both hemispheres.

## STRATEGIES TO DEVELOP WHOLE BRAIN

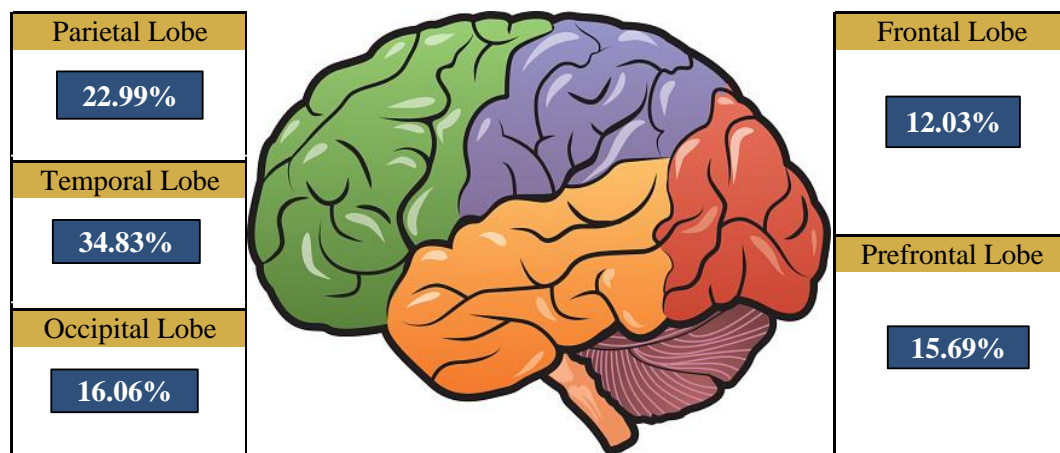
1. Ask for a summary of important points at the end of an open-ended or discussion-oriented class. List the significant points and the conclusions. After class, organize the information into a more meaningful format or structure.
2. During discussion, jot down the various points or opinions expressed. After class, organize the information into more meaningful lists or in charts.
3. When working with multiple sources of information, take notes from each source. Then use your organizational skills to integrate the information logically.
4. Ask instructor and other students questions about connections, relationships, trends, or themes when the details seem detached from the whole or the big picture.



## CENTRAL NERVOUS SYSTEM AND BRAIN LOBES

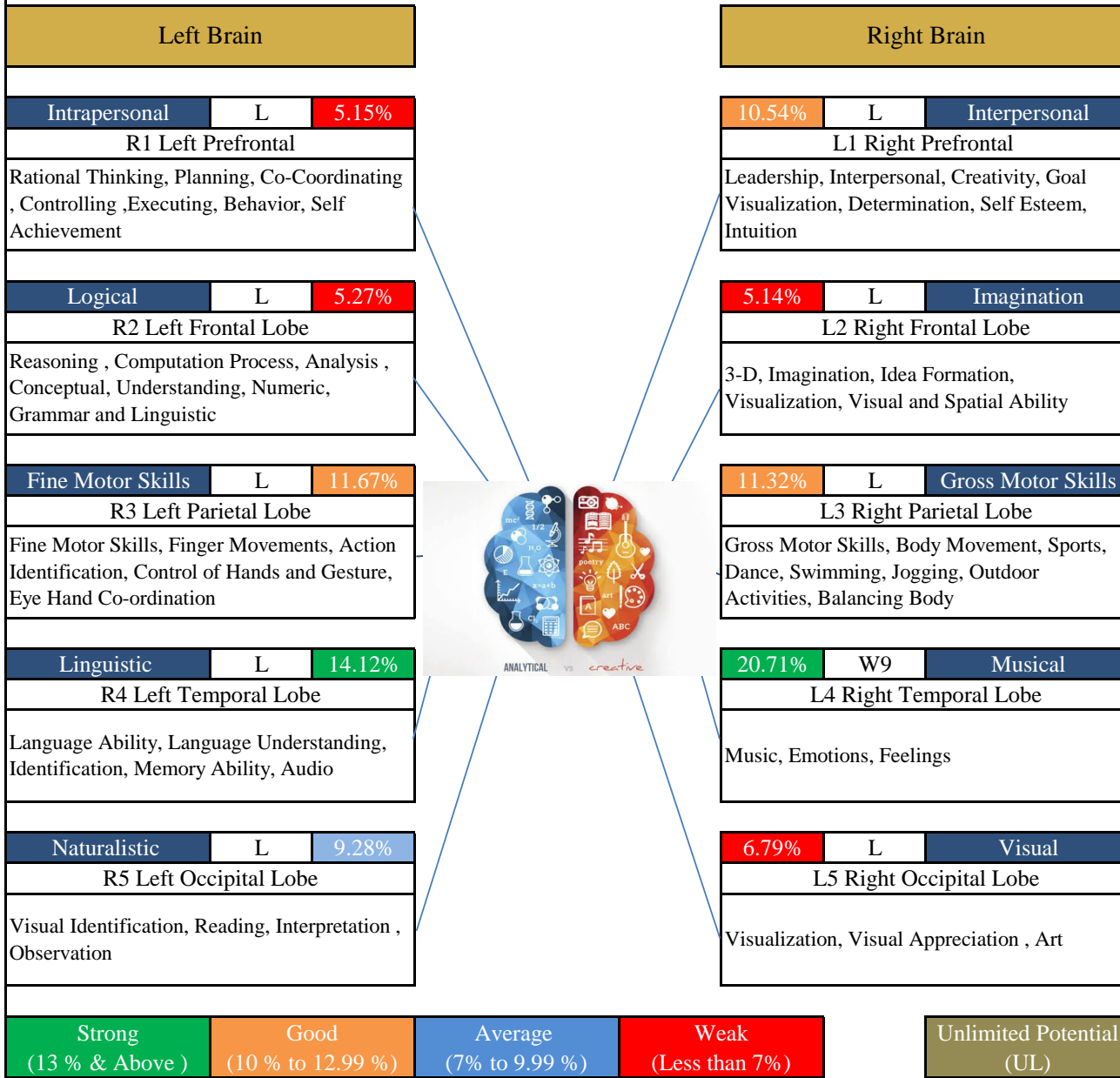
The nervous system is our body's decision and communication centre. The central nervous system (CNS) is made of the brain and the spinal cord and the peripheral nervous system (PNS) is made of nerves. Together they control every part of your daily life, from breathing and blinking to helping you memorize facts for a test. Nerves reach from your brain to your face, ears, eyes, nose and spinal cord... and from the spinal cord to the rest of your body. Sensory nerves gather information from the environment, send that info to the spinal cord, which then sends the message to the brain. The brain then makes sense of that message and fires off a response. Motor neurons deliver the instructions from the brain to the rest of your body.

Our brain is the most powerful organ, yet weighs only about three pounds and contains three main parts – Cerebrum (the largest part covering 76% of total brain volume), Cerebellum and brain stem. Neo Cortex is the major part of the Cerebral Cortex (a layered structure on the Cerebrum) that controls most of our complex mental activities such as sensory perception, language, spatial reasoning, generation of motor commands and conscious thought. It is divided in five lobes and each lobe has a specific range of functionalities. Here, each lobe is measured, left or right, on your TRC value. More the TRC value, more is the presence of neurons in that particular lobe indicating its learning capacity and activeness. In this picture comparative dominance of your brain lobes are indicated percent wise counted on their respective TRC value. The neo cortex is flexible and has almost infinite learning abilities and has also enabled human cultures to develop to the present evolutionary stage.



Prefrontal Lobe	Frontal Lobe	Parietal Lobe	Temporal Lobe	Occipital Lobe
Behavior	Problem Solving	Sensation	Visualization	Remembering faces
Personality	Complex Calculation	Touch Differentiation	Color identification	Concentration
Expression	Reasoning	Motor Skills	Emotions for music	Attention
Decision Making	Logical Thinking	Word identification	Language	Verbalization
Intuition	Analysis	Identifying an object	Words	Short Term Memory
Interpersonal	Research	Drawing an object	Reading	Long term memory
Execution	Playing with numbers	Writing	Writing	Increase or decrease
Differentiating in	Scientific Thinking	Playing	Speech	Sexual behavior
conflicting thoughts,	Investigative Thinking	Distinguish between Left & Right	Visual Memory	Smelling Sense
Determine good & bad	Spontaneity	Being aware of body-parts	Shape	Aggressiveness
Future result	Controlling Emotions	Eye-hand co-ordination	Tone identification	
of current activities	Controlling Anger		Sound	

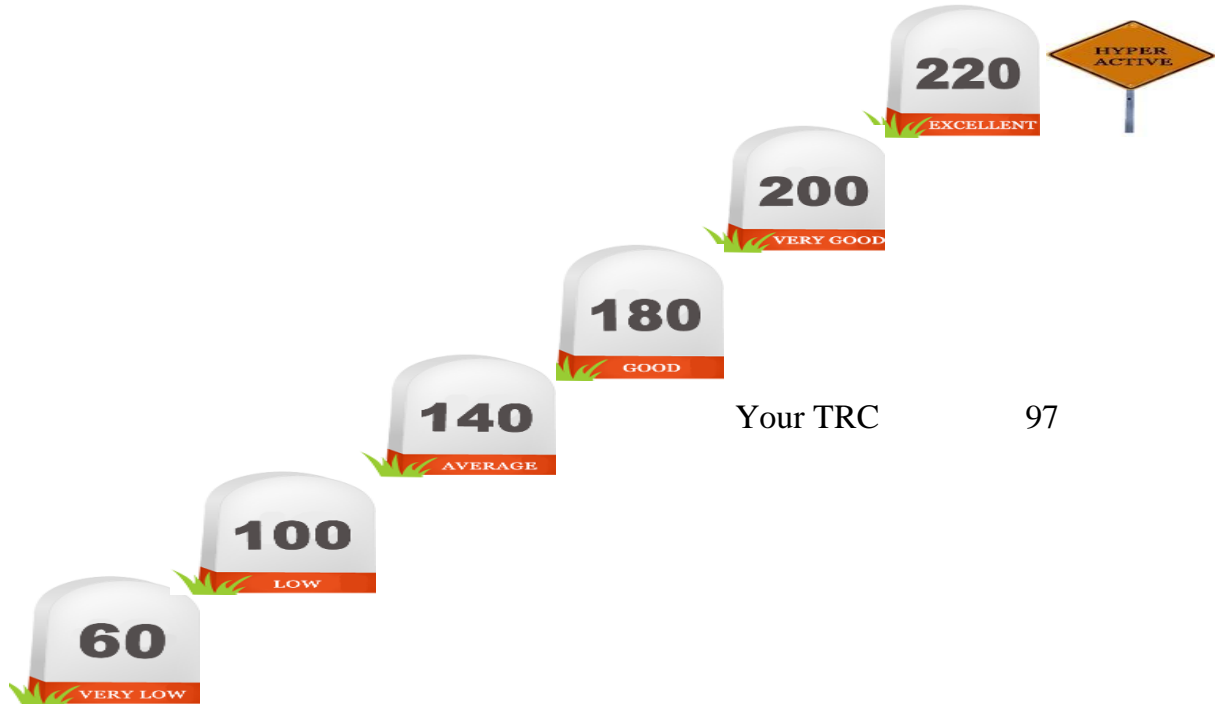
**SPLIT LOBES READING**



1. The Above quantitative chart shows the TRC percentage of cells in cerebral cortex representing the comparative amount of neurons in brain. This comparison is within one's own self to find out the dominant inborn intelligence and it should not be compared with the findings of others.
2. Median of the percentage is 12.5%.Below 7% needs extra focus. 7% to 10% needs attention.
3. Arch type pattern fingerprint represent an open area with high plasticity of the particular potential . It indicates a potential value between 0 to infinite.

**INBORN POTENTIAL - TRC**

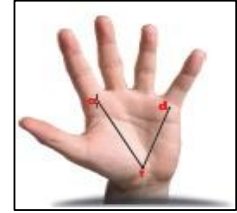
The Total Ridge Count (TRC) indicates the Inborn Potential of an individual. It doesn't directly represent a person's intelligence but it is an indication of individual learning capacity.



<p><b>Adequate</b></p>	<p>This signifies an Average potential. One has an average learning capacity and may not be able to build proper concentration. Requires repetition and practice to get perfection in particular skills. Can not undertake complicated or multiple tasks.</p>	<p>✓</p>
<p><b>Normal</b></p>	<p>This signifies Good learning potential. One has good learning capacity and more concentration. Can learn several different academic subjects or skills. Can have good proficiency in varied areas of professional activity and challenging jobs.</p>	<p></p>
<p><b>High</b></p>	<p>This signifies enhanced learning potential. One has high level of learning capacity. Above average in terms of learning capacity and concentration. Learn things with relatively high speed and demonstrate good learning curve.</p>	<p></p>
<p><b>Excellent</b></p>	<p>This signifies excellent learning potential, outstanding learning capacity and perfect concentration. Can be good at multi-tasking. Can have outright proficiency in varied areas of professional activity and complex jobs.</p>	<p></p>

## YOUR LEARNING SENSITIVITY - ATD

The ATD angle is a Dermatoglyphics trait formed by drawing lines connecting the A-triradius (under index finger), the T- axial triradius (near the wrist) and the D- triradius (near the little finger) points on the palm. The angle indicates the speed of our brain and muscle co- ordination in conveying and transmitting information. It reflects how fast our brain responds to the information delivered to our brain through sight, touch, smell, taste and hearing. Lesser the degree of our ATD angle, the more is our learning sensitivity.



Your ATD 35

People with slightly slower response in learning are certainly not incapable or dull, it is just that they need some longer time to respond. One needs to be patient with them and constantly encourage them in their learning process to increase their confidence. For the children in the age group of 0-8 years old it is suggested to have some training on agility of the fingers or suppleness of the body to enhance physical flexibility.

Since early 70's Soviet Union had been applying Dermatoglyphics and ATD angle in selecting athletes. In the countries like China, Australia, Japan, Malaysia, Taiwan etc. the selection/ rejection of the candidate depends upon the findings of Dermatoglyphics & ATD angle and if the findings are supporting then the coach and other authorities of the sports team focus and concentrate on training such students. This is one of the key reasons that China has won the maximum no. of Gold medals in Olympics since beginning.

< 35 Degree	<b>VERY HIGH PERCEPTION</b>	
<p>You are a born athlete. You will do very well in your favorite sport. Your eye movement and hand co- ordination is excellent. You have sharp observation skills &amp; agile task performing abilities. You are smart and active in your personal learning &amp; development. For really tough things, even a small clue can take you to the target. You are full of energy with excellent fine &amp; gross motor skills. Your pain taking ability is far more than others, which creates "Never give up" attitude in you.</p>		
<p><b>CHARACTERISTICS</b></p> <p>Fast in putting thoughts &amp; ideas into action. Good observational skills. Hyper-active Always perform task efficiently. Good fine movement skills. Fast learner.</p>	<p><b>RECOMMENDATIONS</b></p> <p>When you come across any hindrances handle it with a relaxed mental state and take deep breaths. Training to reinforce EQ and teach them how to express their emotions at early age.</p>	

35-40 Degree	<b>HIGH PERCEPTION</b>	√
<p>This is within a range of smart people. You are good in your personal learning and can take sports as a hobby and can develop it. You are much better than so many other people in tasks performing ability, observation skills, eye-hand co-ordination etc. However taking sports as a career will be challenging for you but your physical movements are better than ordinary people &amp; you are a health conscious person.</p>		

**YOUR LEARNING SENSITIVITY - ATD**

CHARACTERISTICS	RECOMMENDATIONS
<p>Average sensory and flexible action Have agile response and strong muscle co-ordination Relatively fast in learning Good comprehension of most things and can easily develop</p>	<p>You are able to fully demonstrate yourself with confidence and acumen. Make use of your stronger intelligence with in depth studies to cultivate professional skills. Training to reinforce EQ and teach them how to express their emotions at early age.</p>

40-45 Degrees	QUICK PERCEPTION
<p>This is within a range of normal people. Majority of the people fall in this category. You are normal in your personal learning, generally not passionate for sports, playing. If you don't pay attention to your health and weight then chances are that you may put weight over a period of time, specially after the age of 45. You will perform above the crowd in your task performing ability, observation skills and learning but hard work is required to excel.</p>	

CHARACTERISTICS	RECOMMENDATIONS
<p>Normal learning speed &amp; Response. Step by step learner. Average pace in carrying out the thoughts &amp; ideas. Not very sensitive. Can be negligent, casual and slow in handling matters. Extra time should be given for practice.</p>	<p>Suitable for more strenuous physical exercise, e.g., swimming, running, taekwondo, judo etc. While learning, it is imperative to construct your own learning objectives or goals, thus arouse higher interest and desire to learn, by using your stronger intelligence to drive and support the development of your weaker intelligence.</p>

>45 Degree	SLOW PERCEPTION
<p>This is below average in performance. The people with ATD in this range need step by step learning methods. They take their own time to perform takes or observe things. We need to repeat things while teaching them. They find it difficult to understand multiple instructions at a time and they avoid fast speech or instructions. Sport is not meant for them, they generally dislike exercise, morning-walk or yoga.</p>	

CHARACTERISTICS	RECOMMENDATIONS
<p>Slightly slow in carrying out the thoughts. Has a slower response to learning, receiving and adopting new things, compared to the categories above. Slow in action does not mean slow learner but lower responsiveness.</p>	<p>It does not gauge the extent of intelligence, just need more time to think and react. Can be alleviated with meticulous guidance throughout your learning process. Need a longer thinking process and are slightly weaker in terms of the movement skills.</p>

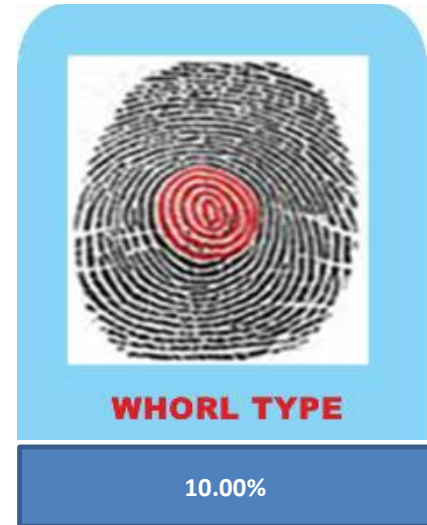
## LEARNING COMMUNICATION & ACQUIRING METHOD

### COGNITIVE LEARNER

- They like Self-discovery in the pursuit of knowledge.
- Will take own initiative to seek knowledge and find answer.
- Somewhat self-centered.
- Strong believer in own beliefs and knowledge.
- Self motivated in own achievements.
- Demand space and respect in communication and do not spoon feed the answer.
- High ego and very proud of oneself.

#### PROPOSED GUIDING METHODS

- Avoid excessive demand on learning quick
- Need to allow him to self-discover own mistakes and motivate with a reason to learn.
- Do not spoon feed the answer
- Give them more space and respect in communication and decision making
- Discourage harsh punishment, encourage learning from own.



### AFFECTIVE LEARNER

- Easily influenced by environment, learn by example.
- Learn by imitation, with high degree of acceptance in learning.
- Sociable, easy going, avoid conflicts.
- Tend to listen to other people's opinion.
- Quiet achiever but thrive on encouragement.

#### PROPOSED GUIDING METHODS

- Organized and planned with guided examples.
- Give regular encouragement to instill feel-good factor in learning and improve motivation.
- Environments play important roles for you.



### CRITICAL LEARNER

- Creative, love challenges, think out of the box, rebellious.
- Search for differences, unique personality style.
- Tend to do things without concern for others, self centered.
- Thrive on setting new standards and challenges.

#### PROPOSED GUIDING METHODS

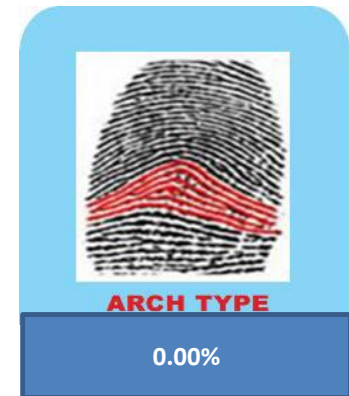
- Coached by reverse reasoning and using reverse Psychology.
- Use stages and points accumulation to achieve.
- Motivated by challenges. Use self-planning and self-management



## LEARNING COMMUNICATION & ACQUIRING METHOD

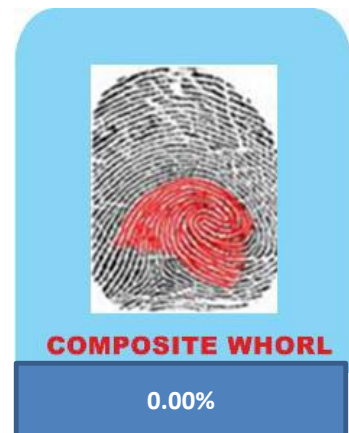
### REFLECTIVE LEARNER

- Open-minded, able to absorb a lot but not necessarily understands it
  - A reflective learner learns like a sponge
  - Learns better when there's someone to lead, teach and remind
- PROPOSED GUIDING METHODS**
- Clear reward and punishment method to drive improvement and to meet objectives
  - Motivated by philosophical ideas and objectives
  - Needs to plan and reflect on daily activities
  - Best if given 1-1 focus



### INTEGRATED LEARNER

- Compound learning style with good analytical skills and integration of resources
  - A wide range of interest on any new things, showing a high degree of learning interest and acceptance
  - Once the target is set, will strive to achieve; autonomous and independent
  - But sometimes lack of concentration and sustained power
- PROPOSED GUIDING METHODS**
- Parents should participate in setting correct goals and good values and inspire
  - Compound learning method: if inculcated with diversified knowledge, the children's analytical thinking will be relatively increased
  - Parents can prepare all aspects of knowledge for their children
  - Can increase the concentration and consistency by meditation

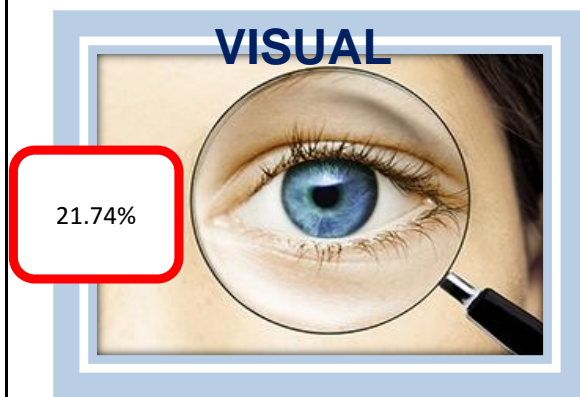


PREFERRED LEARNING STYLE

# VAK THEORY

Learning styles are various approaches or ways of learning. They involve an individual's natural or habitual pattern of acquiring and processing information best suitable in learning situations. One of the most common and widely used categorization of the various types of learning is Neil Fleming's VAK model that uses three main sensory receivers: Visual and Kinesthetic (movement) to determine the dominant learning style of a person. Learners use all three modalities to receive and learn new information and experiences. However, according to the VAK or modality theory, one or two of these receiving styles is normally dominant.

The theory is composed of a combination of perception and memory. The most dominant inborn style may not always to be the same for all tasks. The learner may prefer one style of learning for one task, and a combination of others for a different task. So, it is more of a preference than a style.



Prefer to use graphics stimulation, graphs, flow-charts ,reading and observation to learn.Attentive,likes to observe and have excellent grasp of direction and space. Encouraged to record all observations and to visualize the images/scenes while reading. Visual Learners learn best by seeing. They like to read silently and prefer studying alone and quietly. They have to think a while before understanding lecture. They can remember faces but forget names. They enjoy watching TV, movies etc. and notice visual effects specially

**BEST TEST TYPE**  
Diagramming, Reading Maps, Essays (Studied using an Outline), Showing a process note etc.

**WORST TEST TYPE**  
Listening and Responding Answers without giving a chance to Read.

**STUDY TIPS**

- Use Imagination power to remember facts and lines.
- Provide written instructions and ask them to read carefully.
- Avoid Group discussions, they prefer one to one study.
- Watching audio-visual for study purpose.
- Make outline of everything you study.
- Copy what's Written on the board.
- Convert the linear text to diagram and then study.
- Make Web notes rather than linear notes.



**PREFERRED LEARNING STYLE**

**AUDITORY**

47.14%



Auditory learners learn best by listening.  
They read slowly and prefer to use listening to learn.  
They have strong auditory capability and like to read out loud.  
Encouraged to use listening and repetition of content.  
They enjoy music and notice sound effects in movies.  
They are good at grammar and foreign language.  
They follow spoken directions well.  
They are not afraid to speak in class.  
They are good at explaining things.  
They can remember names easily.  
They can't keep quiet for a long period.

**BEST TEST TYPE**

Auditory learner good at writing responses to lectures they have heard. They're also good at Oral

**WORST TEST TYPE**

Reading Passage and writing answers about them in a timed test.

**STUDY TIPS**

- Use Word Association to remember facts and lines.
- Provide Oral along with written instructions.
- Watching audio visual which compliment the written test.
- They take longer time to read the passage so give them sufficient time to read, Repeat facts with eyes closed.
- If possible, record the study material, and listen to it frequently, Include whole group discussions.
- Allow them to listen the music while studying, specially mathematics or science.

**KINESTHETIC**

31.12%



Kinesthetic learners learn best by doing. They respond while practically doing things rather than listening/ reading.  
They like to read along with walking or moving.  
They like adventure books or movies and notice specially action and body moves.  
They enjoy dancing while listening music.  
They are generally not good at spelling. They are generally good at sports/ outdoor activities.  
They are active and can't sit still for long. They tap a pencil/ foot while studying.  
They like physics, chemistry, biology lab or a mechanical workshop.

**BEST TEST TYPE**

Short Definitions, Fill-ins, Multiple Choice or participate in practical exam rather than written or viva.

**WORST TEST TYPE**

Long Tests, ESSAYS, WRITTEN TEST, WRITTEN DESCRIPTION ETC.

**STUDY TIPS**

- Use Practical/doing approach and role plays to teach them.
- Teach them through different activities.
- Teach them in short blocks rather than in a stretched session.
- Allow them to walk while studying.
- Ask them to hold the book in their hands while reading.
- Use flash cards to memorize.
- Illustrate them ideas by drawing maps, diagram, Graphs.
- Let them sit a place where they can easily get up and move.

## MULTIPLE QUOTIENTS

Today it's time to look beyond IQ (Intelligent Quotient) and move on using a more comprehensive set of tests that can measure one's innate ability and intelligence. To have a proper understanding of one's ability, the various quotient levels mentioned below need to be considered rather than just focusing on a single, unified score of IQ.

### Intelligence Quotient

23.50%

Intelligence Quotient, ( abbreviated as IQ ) is a level of human intelligence, it may be manifested in a person's mastery of knowledge, powers of observation, memory, thinking ability, imagination, creativity and problem solving ability. A person's IQ is indeed not fixed, it grows through learning and training. To succeed one must continue to learn and develop IQ



### Emotional Quotient

19.01%

Emotional Quotient, ( abbreviated as EQ ) is the ability to manage one's emotions and interpersonal capabilities. Today, people are faced with fast-paced life, high work load and complexity of human relationships. Without high EQ it is difficult to obtain success. People with high EQ have a good network of contacts and always get endorsement and support from large number of people. Good Interpersonal relations are always important resources, good interpersonal skills can often increase the chances of success.



### Adversity Quotient

25.37%

Adversity Quotient, ( abbreviated as AQ ) refers to the ability to face the pressure of adversity. It is about how you respond to life especially the tough stuff. It is a gauge or measure of how you respond and deal with everything, from everyday hassles to the big adversities life can spring on you. For people with high AQ - Suffering is the best education in life.



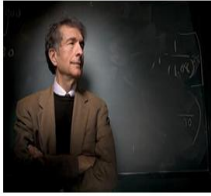
### Creativity Quotient

25.17%

Creativity Quotient, ( abbreviated as CQ ) is the creation of IQ. It is the thinking used to generate a new idea and concepts. Psychology says that everyone has the potential to create, that there is innovative, creative ability and talent hidden in every human heart waiting to be discovered and it can be developed. It just needs to be understood and awakened, so you can make your life full of confidence and pleasure.

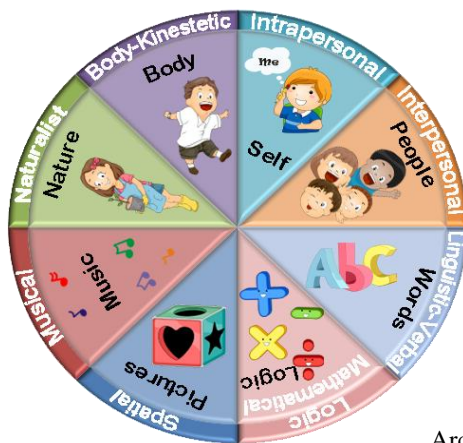


## MULTIPLE INTELLIGENCE



Intelligence refers to a bio-psychological potential of our human brain that processes different kinds of information in specific ways as performed by neural networks of our brain. Dr. Howard Gardner, a renowned scientist, psychologist & educationist, is the Hobbs Professor of Cognition and Education at the Harvard Graduate School of Education and Senior Director of Harvard Project Zero, proposed the "Theory of Multiple Intelligences" in his famous book "Frames of Mind" in 1983.

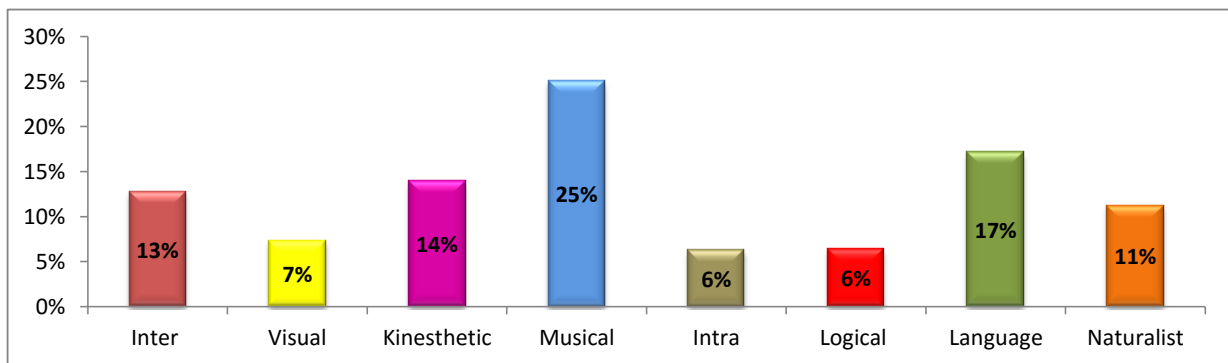
According to this theory there are 8 multiple intelligences which are common to all of us, but the degree and level of these intelligences vary from individual to individual due to individual genetic predispositions, learning environment, the level of support and motivation within an eco- system and so on. Through Multiple Intelligence Test we try to answer "How am I smart" rather than "How smart I am".



Percentage	Status
>13%	High Dominant
<13%-11%	Dominant
<11%-9%	Average Dominant
<9%	Less Dominant

Arch Pattern will not reflect on %age it is because it have ultra plasticity potential. Therefore, the average will show lower if you have arch type

The theory of Multiple Intelligence along with Dermatoglyphics is widely accepted throughout the globe especially in America, Canada, Europe and eastern countries like China, Malaysia, Indonesia, Singapore, Taiwan, India etc.



The longest bar shows the most dominant area of intelligence. For bars with same length, both areas of intelligence will be accorded the same rank. The bars which are smaller than the median value of the strongest bar are the areas which need effort for improvement. The top four ranked bars are considered dominant areas of intelligence and get the priority in making the most suitable career choice.

## LINGUISTIC INTELLIGENCE

Ability to Learn & Use Correct Words



Verbal-linguistic intelligence has to do with words, spoken or written. People with verbal-linguistic intelligence display a facility with words and languages. They are typically good at reading, writing, telling stories and memorizing words and dates. They tend to learn best by reading, taking notes and listening to lectures, via discussions and debates, they are really so frequently skilled at explaining teaching and oration or persuasive speaking. Those with verbal-linguistic intelligence learn foreign languages very easily as they have high verbal memory and recall and an ability to understand and manipulate syntax and structure. Linguistic intelligence is highly valued and rewarded in schools.

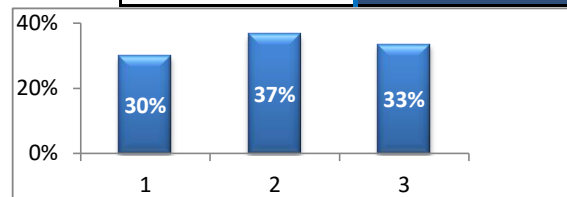
**RANK**

**2**

- Sensitive to the meaning, order and sound of words.
- Uses varied language.
- Likes to explain, convince and persuade through words.
- Enjoys and excels at word games.
- Enjoys listening to, telling and reading stories.
- Has good memory recall for names and dates.

**WEIGHT**

**17.11%**



1. Non Verbal Communication

2. Verbal Memory, Language Communication

3. Visual Aspects of Writing

### POSSIBLE CAREER INTERESTS

Writers (Authors, advertising, script, speech writers), Lawyers, Journalists, Speakers, Trainers, Copy-writers, Teachers, Poets, Editors, Linguists, Translators, Secretaries, Speech Pathologists, PR consultants, TV and Radio presenters, Voice-over Artists, Proof Readers, Stand up Comedians, Professional Debaters, Archivists, Commentators.

### SUCCESSFUL PERSONALITIES

Shakespeare, Rabindranath Tagore, Robert Frost, Anthony Robbins, William Wordsworth, JK Rowling, Dr. Mamoni Raison Goswami

### REMEDIES

Play word games (e.g. anagrams, scrabble, crosswords). Attend a writer's conference or a class or workshop on writing through a local college. • Language exchange with a foreigner via internet video conferencing. • Attend book signing or other events featuring accomplished writers. • Record yourself speaking on a tape recorder and listen to the playback. • Go regularly to libraries and / or bookstores. • Subscribe to high - quality reading materials, (e.g. readers digest, TIME magazine) and/ or to a literary magazine and read them regularly • Listen to recordings and speeches of famous orators, poets, storytellers, and other speakers. • Keep a diary or write 250 words a day about anything on your mind. • Pay attention to the different verbal styles of the various people you meet during an average day • Have a regular storytelling time with family or friends • Join a Book Club • Join a Speaker's Club (e.g. Toastmasters International) or prepare an informal ten minute talk for a business or community event.

## LOGICAL AND MATHEMATICAL INTELLIGENCE

Ability to Understand Numbers and Applying Logic



This area has to do with logical, abstract, inductive and deductive reasoning, and numbers, while it is often assumed that those with this intelligence naturally excel in mathematics, chess, computer programming and other logical or numerical activities. In Western culture this capacity is often harnessed in reasoning, abstract pattern recognition and scientific investigations. Like Linguistic intelligence, logical- mathematical intelligence is emphasized in schools.

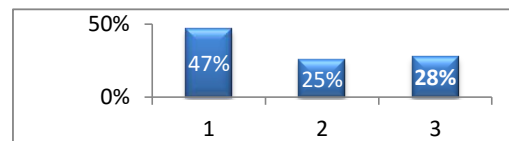
RANK

7

WEIGHT

6.39%

- Ability to handle long chains of reasoning.
- Likes reasons for doing things.
- Quick to learn equivalencies
- Asks "why" and "how" questions.
- Likes to predict, analyze, and theorize.
- Enjoys board games and games with rules.



1. Problem Solving, Abstract Thinking

2. Numerical Skills

3. Complex Visual Spatial Problems

### POSSIBLE CAREER INTERESTS

Doctor, Engineer, Scientist, Mathematician, Accountant, Statistician, Scientist, Judge, Actuary, Software engineer, Economist, Computer Science Engineer, Computer Programmer, Computer technicians, Maths Teacher, Underwriters, Bankers, Data Analysts, Stock Brokers, Auditors, Purchasing Managers, Professional debaters, Attorneys, Arbitrators, Medical professionals, Logicians

### SUCCESSFUL PERSONALITIES

Albert Einstein, Isaac Newton, Stephen Hawking, Thomas Edison, Warren Buffet, Ramanujam, Bill Gates

### REMEDIES

Play logical - mathematical games (Go, Clue, Dominoes etc.) with friends or family. ● Work on puzzles and brain teasers (e.g., Sudoku, Mensa Test) ● Keep a calculator handy for figuring out math problems you confront in the course of daily life. ● Learn a computer language such as LOGO, BASIC, Visual Basic, C++ and JAVA. ● Take a course in basic science or math at local college or community centre or buy a self-study guide and work on your own. ● Buy a chemistry set or other science kit and carry out some of the experiments described in it. ● Practice calculating simple math problem in your head. ● Read the business section of your daily newspaper and look up unfamiliar economic and or financial concepts. ● Read about famous math and science discoveries. ● Join MENSA, the International high-IQ society. ● Visit a science museum, planetarium, aquarium, or other science centre. ● Learn to use Heuristics in solving problems. ● Have family discussions about math or science concepts in the news.

## VISUAL / SPATIAL INTELLIGENCE

Ability to Understand by Seeing and Imagining



This area has to do with vision and spatial judgment. People with strong visual-spatial intelligence are typically very good at visualizing and mentally manipulating objects. They have a strong visual memory and are often artistically inclined. This is the ability to deal with space and distance having a very good sense of direction and hand-eye co-ordination, although this is normally seen as a characteristic of the bodily kinesthetic intelligence.

**RANK** 6

**WEIGHT** 7.23%

- Ability to create complex mental images
- Enjoys designing and decorating.
- Ability to find their way mentally and physically around environment.
- Ability to use "mind maps".
- Organizes space, objects and areas.
- Ability to see the physical world accurately and translate it into new forms.



1. 3D Space Processing

2. Visual Processing, Spatial Relations

### POSSIBLE CAREER INTERESTS

Tour Guide, Interior Decorators, Urban Planning, Airline Pilots, Captain, Architect, Photographer, Painter, Animator, Homepage Designer, Cartoonist, Illustrator, Interior Decorators, Interior Designers, Graphic Design Artists, Photographers, Surgeons, Landscapers, Chefs (with their food presentations), Embroiderers, Theatre set Designers, Cinematographers.

### SUCCESSFUL PERSONALITIES

Pablo Picasso, Lloyd Wright, Manish Malhotra.

### REMEDIES

Work on jigsaw puzzles, mazes, or other visual puzzles. • Purchase a graphics software program and create designs, drawing, and images on the computer. • Learn photography and use a camera to record your visual impressions. • Purchase a camcorder and create video presentations. • Watch films and television shows with attention to the use of light, camera movement, color and other cinematic elements. • Create a picture library of favorite images from magazines and newspapers. • Study Geometry. • Redecorate the interior of your house or landscape the exterior. • Take a class in drawing, sculpting, painting, photography, video graphic, or some other visual art • Make three-dimensional models of ideas you have for inventions or other projects. • Learn how to use and interpret flowcharts, decision trees, diagrams, and other forms of visual representation. • Purchase a visual dictionary and study how common machines and other objects work.

**MUSICAL INTELLIGENCE**

Ability to Understand Tone, Sound & Pitch

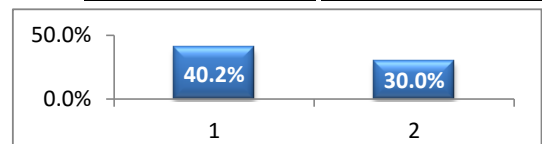


This area to do with rhythm, music, and hearing, Those who have a high level of musical rhythmic intelligence display greater sensitivity to sounds, rhythms, tones, and music, they normally have good pitch and are able to sing, play musical instruments and compose music. Since there is a strong aural component to this intelligence, those who are strongest in it may learn best via lecture. In addition, they will often use songs or rhythms to learn and memorize and may work best with music playing.

**RANK** 1

**WEIGHT** 25.1%

- Ability to perceive pitch, tone and rhythmic pattern.
- Well developed auditory sense and discrimination.
- Remembers songs easily.
- Ability to sing or play instruments.
- Sensitive and drawn to sounds.
- Constantly humming, tapping and singing.



1. Voice Tone, Pitch Modulation

2.Process Recognition, Perception of Auditory Stimuli

**POSSIBLE CAREER INTERESTS**

Symphony Orchestra Conductor, Musicians, Singers, Composers, DJ'S, Music Producers, Piano Tuners, Music Therapist, Acoustic Engineers, Entertainers, Motion Picture Soundtrack Creators, Music Studio Directors and Recorders, Advertising Professionals, Party planners, Environment and Musical Instrument Dealer, Music Teacher & Music Copyists

**SUCCESSFUL PERSONALITIES**

Michel Jackson, Mozart, Miles Davis, Lata Mangeshkar, Kishore Kumar, A.R. Rahman, Dr. Bhupen Hazarika, Zubin Garg

**REMEDIES**

- Play "Name That Tune" or other musical games
- Go to concerts or musicals
- Develop a collection of Favorite musical recordings and listen to them regularly
- Take formal music lessons in a specific instrument. Use rhymes and songs to express feelings
- Encourage listening to music with strong and distinct rhythmic beats
- Work with a music therapist
- Spend one hour a week listening to an unfamiliar style of music (jazz, country, western, classical, folk, international or other genres)
- Read Music criticism in newspapers and magazines. Watch music talent hunt shows and listen to judges' and guests comments there carefully
- Buy an electronic keyboard and learn simple melodies and chords
- Purchase percussion instruments at a toy store and play them in rhythm to background music
- Purchase hi-tech interface (MIDI interface, computer software) that will allow you to teach yourself music theory or to play a musical instrument on the computer

## INTRAPERSONAL INTELLIGENCE

Ability to Understand Yourself



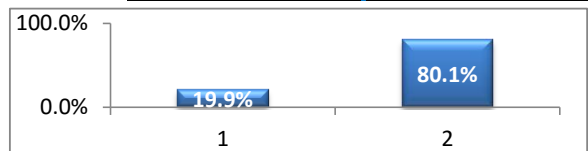
This area has to do with introspective and self-reflective capacities, those who are strongest in this intelligence are typically introverts and prefer to work alone and they are usually highly self-aware and enjoy a natural ability to assess one's own strengths, weaknesses, talents and interests and understand their own emotions, goals, intuitions and motivations very well to create and express a personal view. They often have an affinity for thought-based pursuits such as philosophy. They learn best when allowed to concentrate on the subject themselves. There is often a high level of perfectionism associated with this intelligence.

RANK

8

WEIGHT

6.24%



- Self reflection and mindfulness.
- Often is a daydreamer.
- Excellent self planners and good at goal setting.
- Enjoys solitude and likes to think alone.
- Good understanding of strengths and weaknesses.

1. Initiative, Planning , Judgment, Reasoning

2. Motivation Behavior, Emotional Behaviour

### POSSIBLE CAREER INTERESTS

Psychologist, Psychology professor, Therapists, Counsellor, Entrepreneur, Novelist, Human Potential Researchers, Philosophers, Religious Leaders (pastors and priests), Social Workers, Meditation Guides, Organization Leaders (president and CEO), Self-help Advisors & Trainers, Cognitive Pattern Researchers and Mental Health Professionals.

### SUCCESSFUL PERSONALITIES

Sigmund Freud, Dalai Lama, Steve Jobs, Plato, Aristotle, Anne Frank, Walt Whitman, JRD Tata

### REMEDIES

- Listen to motivational audio-and video - cassettes or Read self-help books
- Write your auto biography
- Establish a quiet place in your home for introspection
- Teach yourself something new such as a skill, language, or a body of knowledge in an area of interest to you
- Develop an interest or hobby that sets you apart from the crowd
- Set short and long term goals for yourself and then follow through on them
- Take a battery of tests designed to assess your special strengths and weaknesses in a broad range or areas
- Keep a daily self esteem enhancing behaviour
- Attend seminars designed to teach you about yourself or your 'selves' (e.g., psycho synthesis, transitional analysis, psychodrama, gestalt work or another psychological school of thought)
- Attend the house of worship of your choice regularly
- Do something pleasurable for yourself at least once a day.



## INTER-PERSONAL INTELLIGENCE

Ability To Understand Others



This area has to do with interaction with others. People in this category are usually extroverts and are characterized by their sensitivity to other moods, feelings, temperaments and motivations and their ability to inspire and co-operate in order to work as part of a group toward a common goal. They communicate effectively and empathize easily with others and may be either leaders or followers, they typically learn best by working with others and often enjoy discussion and debate.

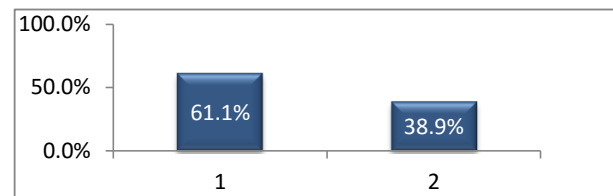
**RANK**

4

**WEIGHT**

12.77%

- Demonstrate empathy towards others.
- Are admired by peers, Display skills of leadership.
- Work co-operatively with others.
- Are sensitive to the feelings of others.
- Act as a mediator or counsellor to others.
- Are good at understanding people.
- Are good at expressing themselves



1. Social Behaviour, Language Comprehension

2. Memory Formation, Motivation, Emotions

### POSSIBLE CAREER INTERESTS

Teachers, Administrators, Arbitrators, Anthropologists, Organization Leaders (presidents and CEOs), Sociologists, Talk Show Hosts, Princess Politicians, Public Relations or Customer Service Personnel, Salespersons, Travel Agents, Consultants, and Social Affairs Directors.

### SUCCESSFUL PERSONALITIES

Mahatma Gandhi, Mother Teresa, Diana, Martin Luther King, Oprah Winfrey, Barak Obama

### REMEDIES

- Maintain a contact list, fill it with business contacts, friends, relatives and other and stay in touch with them
- Decide to meet one new person each day (or week) and create opportunities to interact
- Encourage discussion of characters in movies or books;
- Encourage looking at things from different angles
- Personalize the problem. How does it affect a day in the life of an individual?
- Join a volunteer or service-oriented group (Rotary Club, Lions Club, any NGO) or study-group etc.
- Take a leadership role in a group you are currently involved with at work or in your community
- Enrol in a community college course on interpersonal communication skills
- Collaborate with one or more persons on a project of mutual interest
- Have regular family meetings in your home
- Start regular correspondence with a network of individuals around the country or world
- Play non-competitive/ co-operative outdoor games with family and friends
- Attend family, school, work-related reunions
- Strike up conversations with people in public places (bookstores, supermarkets, airline terminals etc.)
- Take a leadership role in a group you are currently involved with at work or in your community. May even start your own support group.

## BODILY - KINESTHETIC INTELLIGENCE

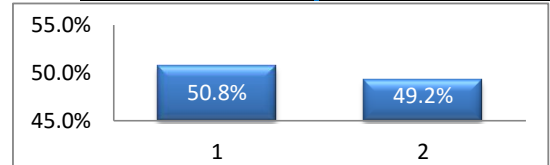
Ability to play with your own body



This area has to do with movement and doing; the capacity to use our whole body or parts of our body (our hands, fingers and arms). In this category, people are generally adept at physical activities such as sports or dance and often prefer activities which utilize movement, they may enjoy acting or performing and in general they are good at building and making things, they often learn best by physically doing something rather than reading or hearing about it. Those with strong bodily - kinesthetic intelligence to use what might be termed muscle intelligence.

RANK 3

WEIGHT 13.93%



- A fine-tuned ability to use the body and handle objects
- Ability to express emotions through bodily movement.
- Constant movement-likes to get up and move around.
- Experiences a strong mind/body connection.
- Expands awareness through the body.

1. Fine motor movements, Spatial Orientation

2. Sensory Integration

### POSSIBLE CAREER INTERESTS

Actors, Yoga Instructor, Dancer, Athlete, Sculptor, Exercise Instructors, Chefs, Physical Therapists, Chiropractor, Mechanic, Technician, Demonstrators, Divers, Sports-people, Fire-fighters, Performance Artistes, Economists, Osteopaths, Craftspeople, Acupuncturists, Adventurers, Models, Choreographers, Craftsperson, Inventors, Sports Coaches, Circus Artists and Military Personnel.

### SUCCESSFUL PERSONALITIES

David Beckham, Michael Jordan, Tiger Woods, Dato' Lee Chong Wei, Milkha Singh, Sachin Tendulkar, Amitabh Bacchan

### REMEDIES

Join a work - related or sports activities • Take lessons in a solo sport such as swimming skiing, golf, tennis, or gymnastics • Learn a martial art like aikido, judo or karate • Exercise regularly and keep track of the ideas that occur to you during exercise sessions • Learn a craft such as woodworking, weaving, carving or crocheting • Take a class at a community centre in working with clay or stone • Learn yoga or another system of physical relaxation and awareness • Play video games that require the use of quick reflexes • Put on a blindfold and have a friend lead around to explore the environment with your hands • Take formal lessons in dance • Assemble a collection of objects having different textures (silk, smooth, stones, sandpaper etc.) • Take up a "hands on" hobby around the home like gardening, cooking, or model building.

## NATURALISTIC INTELLIGENCE

Ability to understand Nature and using touch, Taste & Smell



This Intelligence involves understanding of the natural world of plants and animals, noticing their characteristics and categorizing them. It generally involves keen observation of environment and surrounding and the ability to classify other things as well. It may be exercised by exploring nature, making collections of objects, studying them and grouping them. They have sensory skill-sight, sound, smell, taste and touch, make keen observations about natural changes, interconnections and patterns.

RANK

5

WEIGHT

11.24%

- Have a profound love for the outdoors, animals, plants and almost any natural object.
- Fascinated by and noticeably affected by such things as the weather, changing leaves in the fall, the sound of the wind the warm sun or lack thereof or an insect in the room.
- Likely nature collectors, adding such things as bugs, rocks leaves, seashells, sticks and so on to your collections. They probably bring home all and kinds of stray animals and may have several pets and want more.
- Tend to have an affinity with and respect for all living beings.

### POSSIBLE CAREER INTERESTS

Veterinary Animal Scholar, Archaeologist, Plants Scholar, Chef, Courtyard Designer, Weather Researcher, Documentary Producer, Environment Researcher, Animals Protection Activist, Forest Rangers, Nature Guides, Landscape Designers, Animal Trainers, Zoo Keepers, Horticulturists, Botanists, Florists, Scientists Investigating the Biological and Physical worlds, Bird Researchers, Veterinarians, Farmers, Outdoor Activities Instructor Planner, Meteorologists and Conservationists

### SUCCESSFUL PERSONALITIES

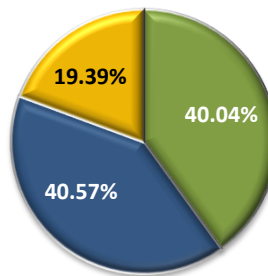
Charles Darwin, Jane Fonda, E.O. Wilson, Jamie Oliver, David Suzuki, Medha Patekar, Sanjeev Kapoor

### REMEDIES

Get to know the natural things in your own backyard (insects, birds, plants etc.) • Ask your children to share what they know about the natural world • Investigate internet sites that have to do with nature (use a search engine and select search words such as ecology, nature, botany, birds etc.) • Encourage participation of activities in nature to learn about the laws and cycles of nature • Encourage observing, appreciation and listening to the sounds and cycles of nature • Go through the TV (National Geographic / Animal Planet/Discovery) listings for the week and record shows having to do with an aspect of nature that you'd like to learn more about (e.g. volcanoes, chimpanzees, hurricanes etc) • Get involved in a political or social cause that relates to the preservation of nature (e.g. write to your local politician about saving wetlands in your area, start a petition to save a historic tree in your community where the natural world is displayed and studied (e.g. botanical garden, mature museum, zoo park) and go there regularly to attend lectures and study exhibits • Choose a specific type of animal or plant and learn as much as you can about it through books, the in internet, interview with experts and direct observation • Take up gardening or landscaping as a hobby or if you already garden or landscape, investigate some new aspect of it • Volunteer to take a group of kids into the natural world to learn more about some aspect of it (e.g. scouts, explorers) • Subscribe to a magazine related to nature • Buy a set of binoculars and a magnifying glass, and go out once a week to a wild area in our neighborhood (e.g., vacant lot, park) to explore the natural world.

## MCKENZIE'S THEORY

Walter Mackenzie (Multiple Intelligence Survey: 1999 - 2013) breaks down the eight intelligences suggested by Dr. Howard Gardner and categorises them into three domains that serve as an organiser for understanding the fluid relationship of the intelligences and how the intelligences work in combination with one another.



The Analytical domain consists of the logical, musical and naturalist intelligence. These are the intelligences that promote the processes of analysing the knowledge that is presented to the learner.

40.04%



The interactive domain consists of the verbal, interpersonal and kinesthetic intelligence. These are the intelligences that learners typically employ to express themselves and explore their environment.

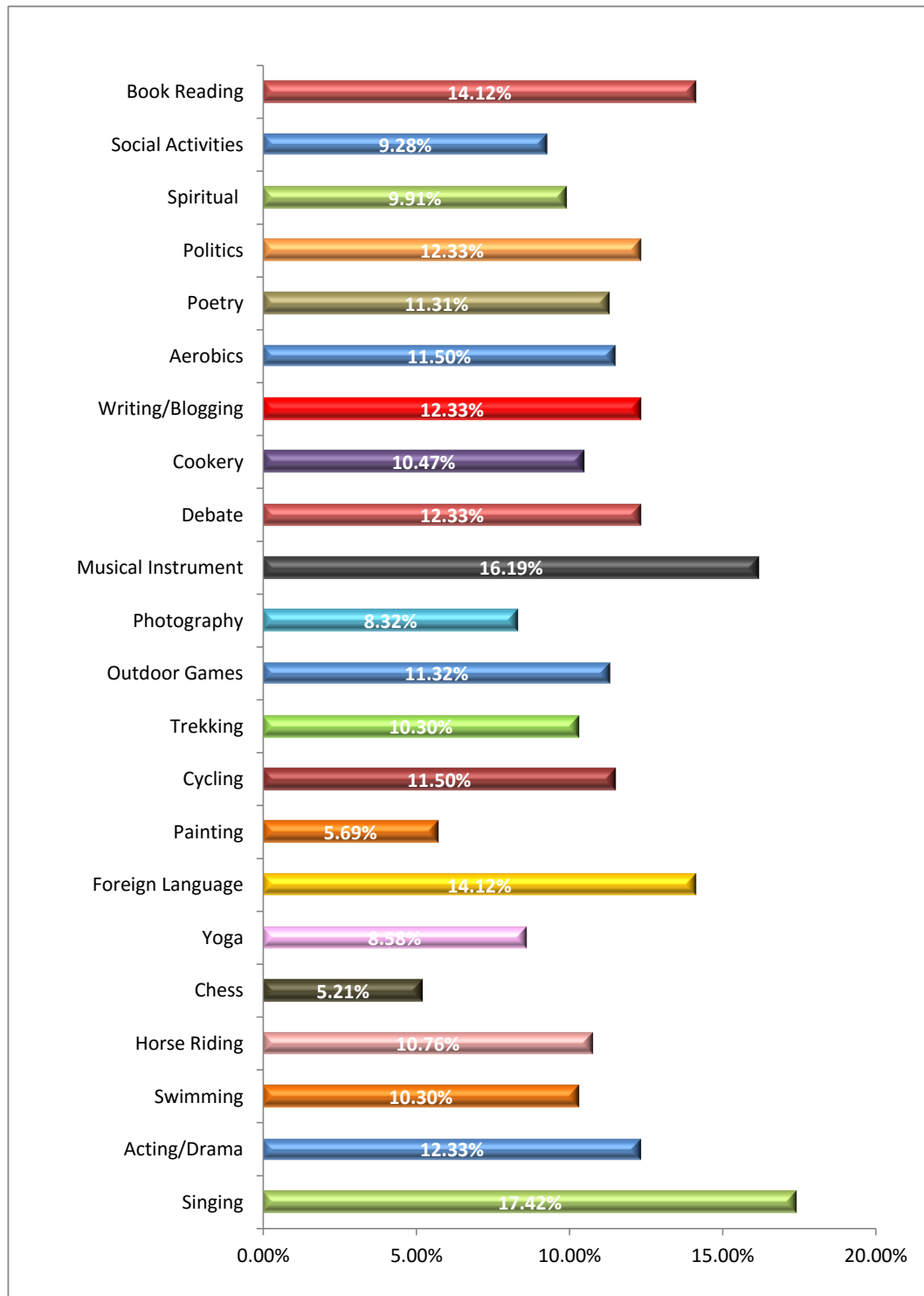
40.57%



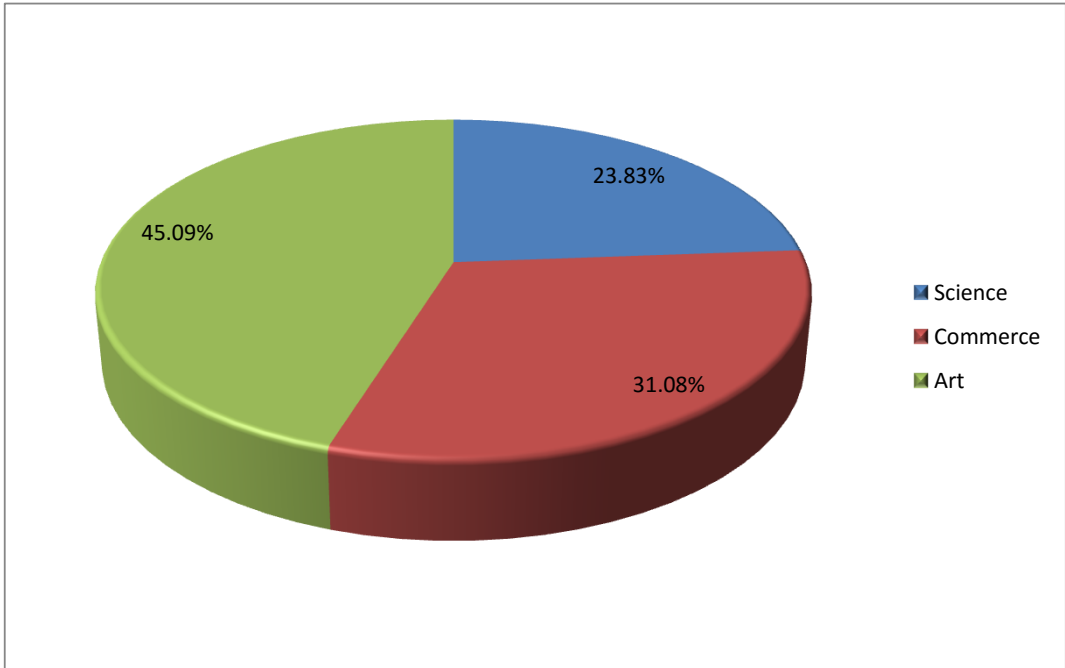
The introspective domain consists of the intrapersonal and visual intelligences. These are the intelligences that have a distinctly affective component to them and promote learning through own experiences and beliefs.

19.39%

**EXTRA CURRICULAR ACTIVITIES**

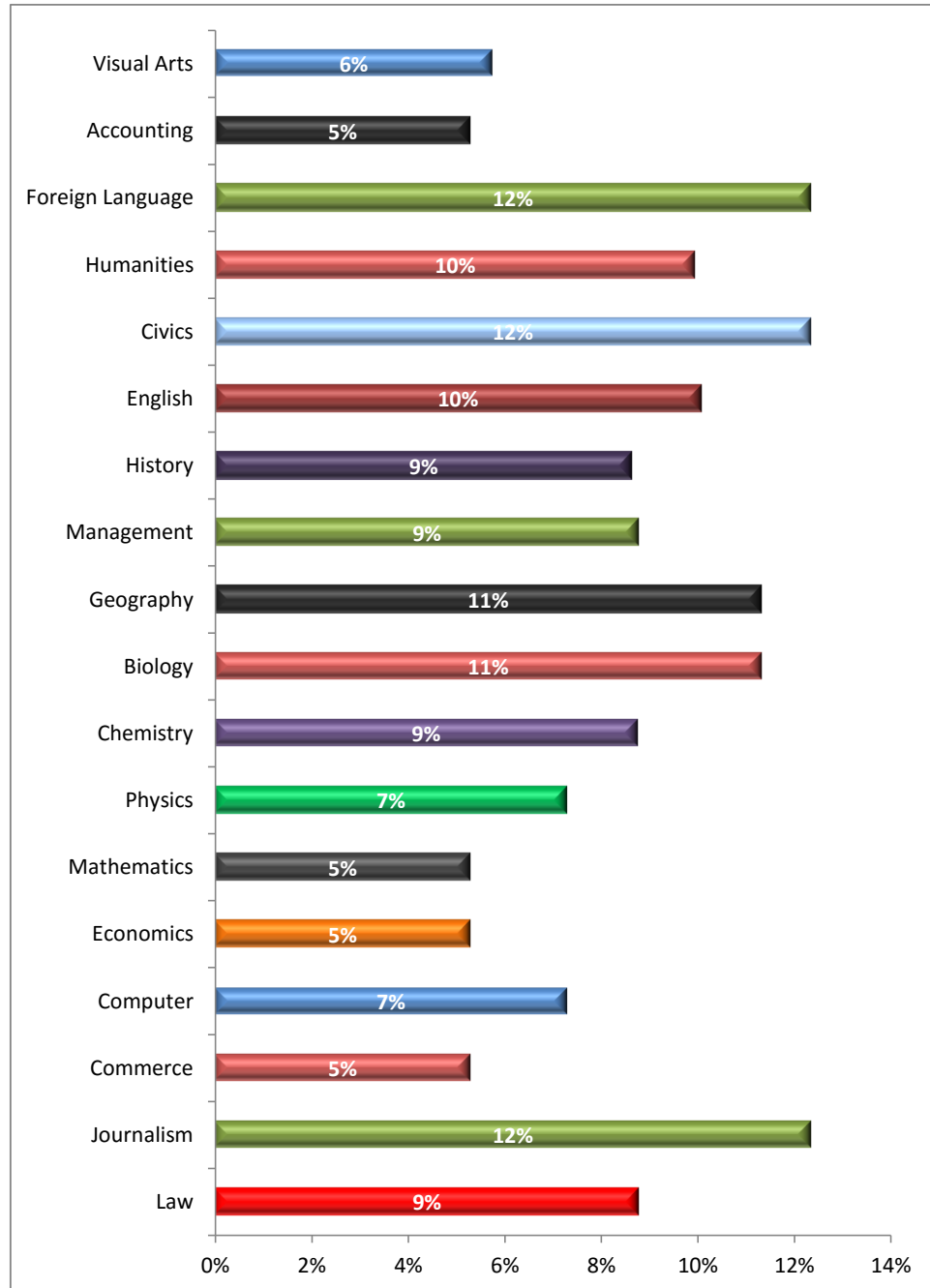


**STREAM SELECTION**

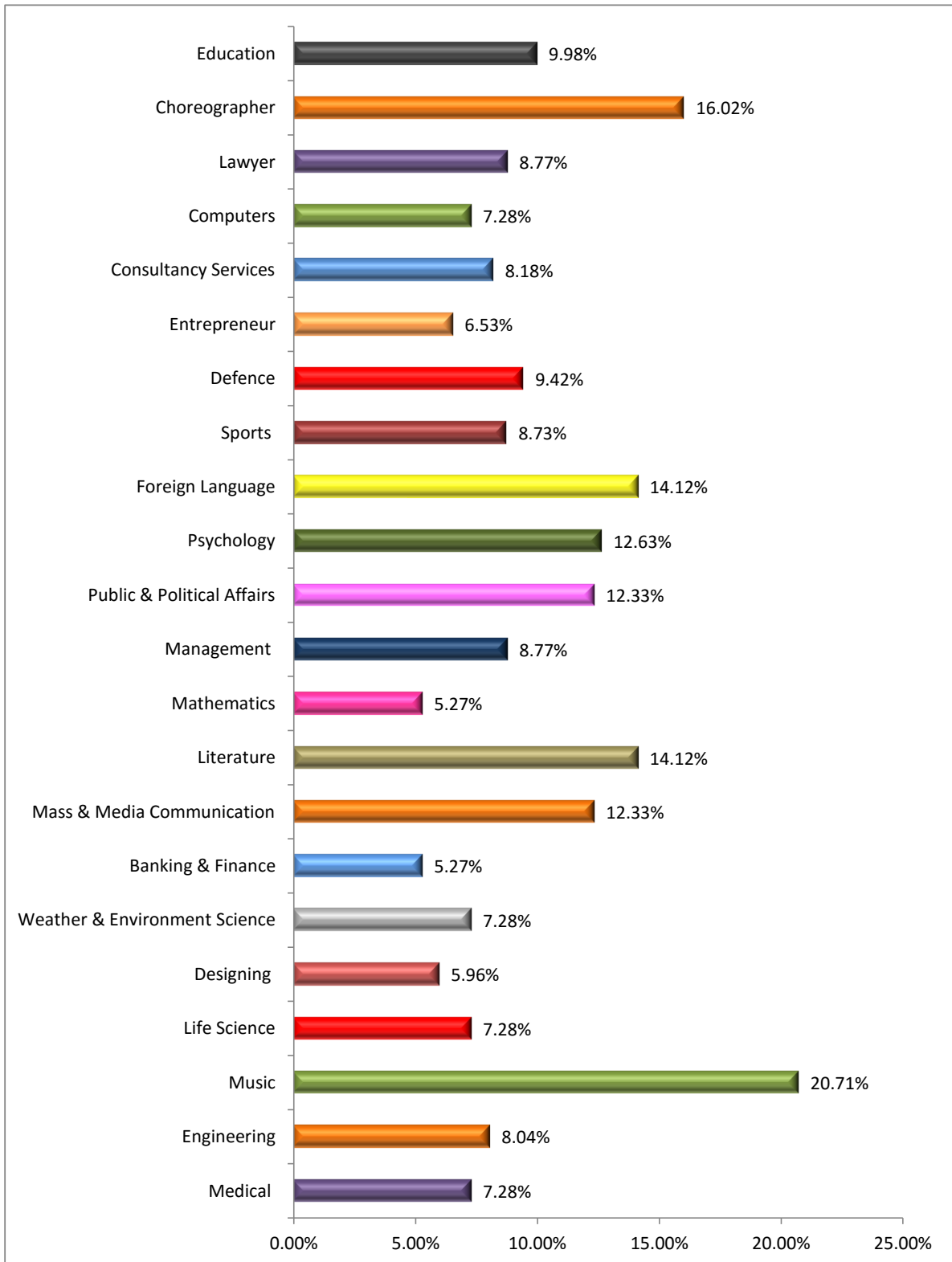


23.83%	31.08%	45.09%
SCIENCE	COMMERCE	HUMANITIES

## SUBJECT SELECTION



**CAREER DOMAIN BY MULTIPLE INTELLIGENCE**






**CAREER GUIDE (AS PER MULTIPLE INTELLIGENCE)**


DOMAIN	RELEVANT		CAREER OPTIONS			
MEDICAL	Logical	6%	Doctor	***	Pharmacist	*
	Naturalist	11%	Nutritionist	*	Drug Officer	**
	Linguistic	17%	Medical Officer	**	Surgeon	**
	Kinesthetic	14%	Chemist	*	Food Inspector	*
ENGINEERING	Logical	6%	Chemical Engineering	**	Mechanical	*
	Naturalist	11%	Electronics	*	Computer Engineering	***
	Visual	7%	Electrical Engineering	***	Production	**
	Kinesthetic	14%	Aviation Engineering	*	Sound Engineering	*****
MUSIC	Musical	25%	Music Teacher	*****	Music Composer	*****
	Kinesthetic	7%	Music Director	*****	Singer	*****
	Naturalist	11%	Musical Instrument	*****	Piano Artist	*****
	Linguistic	10%	Voice Recognizer	*****	Guitar Artist	*****
	Intrapersonal	12%	Dancer	*****	Choreographer	*****
LIFE SCIENCE	Naturalist	11%	Biology Teacher	*****	Pathology Research	**
	Linguistic	17%	Biotechnology	*	Veterinary Doctor	**
	Interpersonal	14%	Botany Professor	*****	Plant Researcher	*
DESIGNING	Imagination	6%	Fashion Designer	*	Map Designer	*
	Visual/Spatial	12%	Architect	*	Interior Designer	*
	Fine Motor	7%	Web Designer	*	Car/Bike Designer	*
	Logical	6%	Software Designer	*	Wedding Planner	*
WEATHER & ENVIRONMENTAL SCIENCE	Naturalist	11%	Geography Professor	*****	Geo-science	*
	Intrapersonal	12%	Researcher	*	Archaeology	**
	Logical	6%	Soil Researcher	*	Water Harvester	*
	Linguistic	17%	Agriculturist	*	Forest Officer	****
BANKING & FINANCE	Logical	6%	Chartered	***	Financial Planner	*
	Linguistic	17%	Mutual	***	Tax Consultant	***
	Interpersonal	14%	Investment Banker	***	Equity Researcher	*
	Intrapersonal	12%	Wealth Manager	*****	Bank Teller	***
MASS & MEDIA COMMUNICATION	Linguistic	17%	Language Expert	*****	News Reader	****
	Interpersonal	14%	Anchor/Radio Jockey	**	Poet	***
	Intrapersonal	12%	Writer/Author	***	Journalist	****
	Gross Motor	11%	News Editor	*****	Public Relation	*****
LITERATURE	Linguistic	17%	Hindi/English Teacher	***	Poet	***
	Intrapersonal	12%	Philosopher	*	Grammar Expert	***


**CAREER GUIDE (AS PER MULTIPLE INTELLIGENCE)**

DOMAIN	RELEVANT		CAREER OPTIONS			
MATHEMATICS & ANALYST	Logical	6%	Mathematician	*	Physicist	*
	Imagination	7%	Chemical Expert	*	Business Analyst	***
	Linguistic	17%	Accountant	*	Statistician	*
	Intrapersonal	6%	Actuary	*	Economist	*
	Naturalistic	11%	Chartered Accountant	*	Company Secretary	***
MANAGEMENT	Interpersonal	13%	HR Management	***	Marketing	*
	Logical	6%	Business Management	**	Production	***
	Linguistic	17%	Tourism Management	****	Production	***
PUBLIC & POLITICAL AFFAIRS	Interpersonal	13%	Politician	*****	IAS/IPS Officer	***
	Linguistic	17%	Lawyer	*****	Teacher/Profession	***
	Imagination	7%	Judge	*****	Administrator	***
	Logical	6%	Public Relation	*****	Counsellor	*****
PSYCHOLOGY	Intrapersonal	6%	Psychologist	*****	Marriage Counsellor	*****
	Linguistic	17%	Career Counsellor	*****	Parenting Counsellor	*****
	Imagination	7%	Mediator	*****	Spiritual Leader	***
FOREIGN LANGUAGE	Imagination	7%	Translator	*****	Language Teacher	*****
	Linguistic	17%	Interpreter	*****	Grammar Expert	***
	Naturalistic	11%	News Reader	****	Anchor	*****
	Interpersonal	13%	Trainer	*****	Motivational Speaker	***
	Logical	6%	Language Researcher	*****	Speech Therapist	*
SPORTS	Kinesthetic	14%	Cricket	***	Football	*
	Logical	6%	Tennis	***	Swimming	****
	Imagination	7%	Snooker	*	Carom	*
DEFENCE	Logical	6%	Police	****	CRPF	**
	Linguistic	17%	Fire Brigade Officer	*	Navy	**
	Interpersonal	7%	National Disaster	****	Nurse	**
	Intrapersonal	6%	Athlete	***	Shooter	*****
Food and Beverages	Logical	6%	Front office	*****	Security Manager	**
	Linguistic	17%	Food Inspector	****	Head Cook	****
	Interpersonal	7%	House Keeping	*	Restaurant Manager	****
	Intrapersonal	6%	Kitchen Management	***	Sales & Marketing	*

## LEADERSHIP STYLE

<b>Object Driven MOTIVE LEADING</b>	
<b>41%</b>	
<p>A person based on “Action” is motive leading and object driven</p> <p>They are easy to teach</p> <p>They are quick in responding and completing the task</p> <p>They are good at analysing situations</p> <p>They are motivated by goal, targets and winning challenges They have a rational thought process</p> <p>They have more courage or strategy and they first act and then think</p>	
<ul style="list-style-type: none"> <li>• Talk specific with such people</li> <li>• Emotional awards &amp; punishments are suggested</li> <li>• Encourage to think before they act</li> <li>• Give reasons why must do or learn something?</li> <li>• Set Object: self –guide and motivate to achieve goals</li> </ul>	

	<b>Concept Driven THOUGHT LEADING</b>
	<b>59%</b>
<p>A person is based on “thoughts“ is thought leading and concept driven</p> <p>They think first and then act</p> <p>It is difficult to teach them as they have lots of questions. It is difficult for them to be focused.</p> <p>It is difficult to make them do things in a hurry They are good at visualizing situations</p> <p>They are motivated by emotional rewards, relationships and sense of belonging</p> <p>They have emotional thought process</p>	
<ul style="list-style-type: none"> <li>• Use a stop watch to cut thoughts</li> <li>• Avoid criticising them if they are wrong</li> <li>• Record thoughts in paper and logically decide</li> <li>• Should be dealt patiently - instructions should be repeated until they speak their mind.</li> </ul>	

<b>TASK ORIENTED</b>	
<b>10.00%</b>	
<p>They follow one way communication</p> <p>Stringent leaders highly focused on objective, They are not easily distracted</p> <p>They may be callous and unaffected towards feelings of others while performing a task</p> <p>Task oriented leaders are driven by tasks, goals and targets</p>	

	<b>RELATIONSHIP ORIENTED</b>
	<b>90.00%</b>
<p>Relationship oriented leaders are driven by relationships, people and emotions</p> <p>Generous leaders, highly focused on people. They can be easily diverted</p> <p>They are compassionate and consider feeling of others while performing a task</p> <p>They follow two way communication</p>	

## THOUGHT PROCESS



### ACTION

It's your ability to plan and execute your goals. The way you deal with yourself and others.

15.7%

### THINKING

It's your ability to apply logical and imaginary thinking. It indicates the way you think.

10.4%

### TACTILE

It's your ability to play with your own body, hand movements, gestures and eye-hand co-ordination.

23.0%

### AUDITORY

It's your ability to process the information through listening and speaking mode. It also deals with processing the information through your ears.

34.8%

### VISUAL

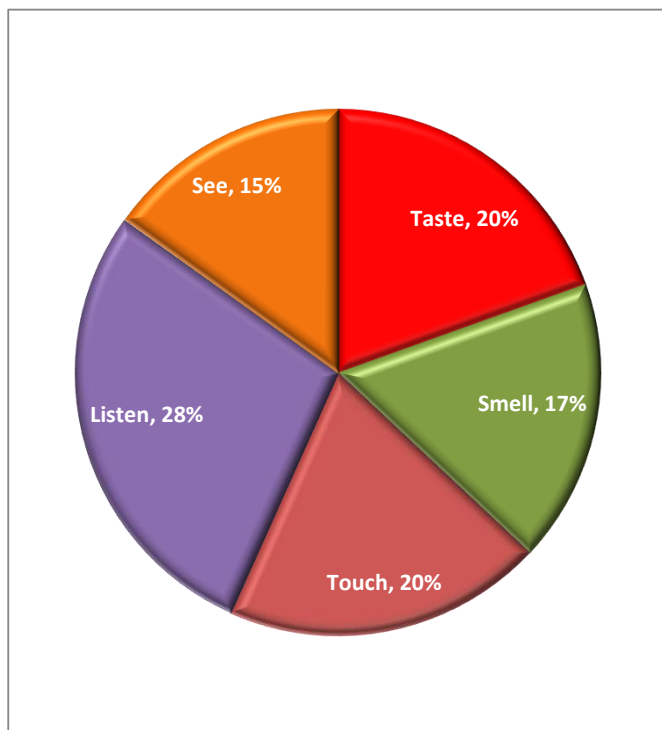
It's your ability to see, visualize, imagine and understand things. It also deals with processing the information through your eyes.

16.1%

## MAKING SENSE

Sense play a important part in our life. Our Brain receive all the information through these five senses. If one come to know weak and strong senses then it can be used accordingly and help a individual to achieve excellence in life.

Taste	: It's your ability to judge things by tasting, using your tongue.	20%
Smell	: It's your ability to judge things by smelling, using your nose.	17%
Touch	: It's your ability to judge things by touching, using your skin.	20%
Listen	: It's your ability to judge things by listening, using your ears.	28%
See	: It's your ability to judge thing by seeing, using you eyes.	15%



REPORT SUMMARY

HIGHLIGHTS	REMARK
Inborn Abilities	
Higher Quotient	
Inborn Learning Style	
Inborn Communication Style	
Inborn Personality type	
Suitable Activities	
Subject comfort	
Suitable department for Job	
Suitable Career	

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Date: \_\_\_\_\_ Name: \_\_\_\_\_ Signature: \_\_\_\_\_

We take this opportunity to thank you for choosing us to be with you in your endeavour to explore the Innate genius in you/your child. It would be our pleasure to serve you and your acquaintances to maximize your potential through our services in the fields of Multiple Intelligences Evaluation. To Serve you better in this noble endeavour we would request you to spare some time to submit your feedback and experience. We value your response, advice and testimonial. Thank You!